How to setup and create a Price List?





- In our business, sometimes we need to sale the same product with different rates/discount to different parties.
- In Miracle Software, the 'Price List' facility is given to set different rates of the same products for the different parties.
- After setup and create a Price List in Miracle, the Product rate will automatically retrieves while making Sales / Purchase entries.
- First, we will discuss some examples in which Price List setup will be required and useful.

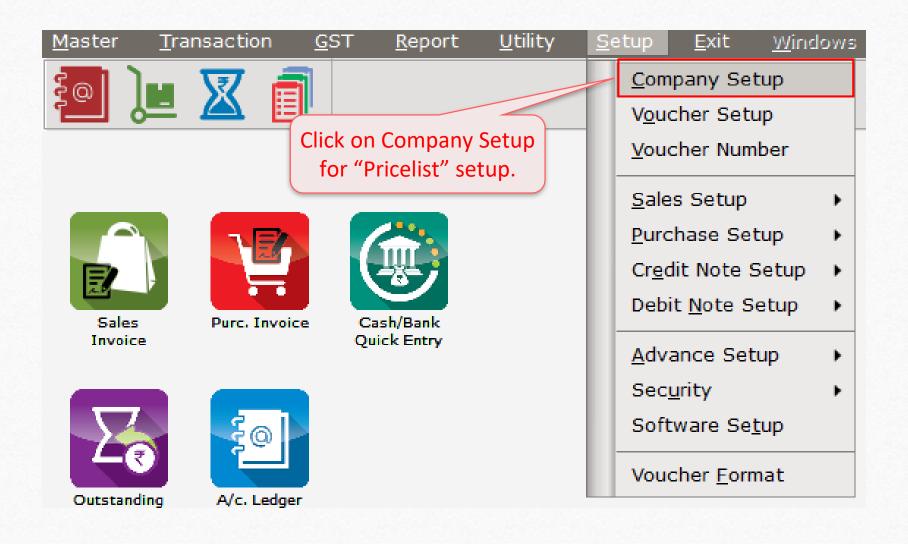
Examples

- * We will see the most common examples of the Pricelist:
 - ▶ 1. Party wise Rate: We can set a price list for Party wise Product's Rate.
 - 2. <u>City wise Rate</u>: We can set a price list for City wise Product's Rate.
 - > 3. Only Product wise Rate: The Product's rate will be same for all Parties.
 - ▶ 4. <u>City Party wise Product Rate</u>: We can create a multi level price list in which we can set the rate of the products "City wise" and by selecting a "City", we can set the products rate for any "Party" which belongs to selected city.
 - > 5. <u>Group Category wise Product Rate</u>: We can set a price list by giving some discount according to products' Groups & Categories.
- Now, let see how to setup and create a Price List.

- First, we will see how to setup for <u>Price List</u>.
 - Price List Setup.
 - Create a New Price List (According to Examples as shown in previous slide)
 - > An example in Sales Invoice.
- Now, Let's see an example of "Party-Product wise Rate" setup.

Ex.1: Party-Product wise Rates:

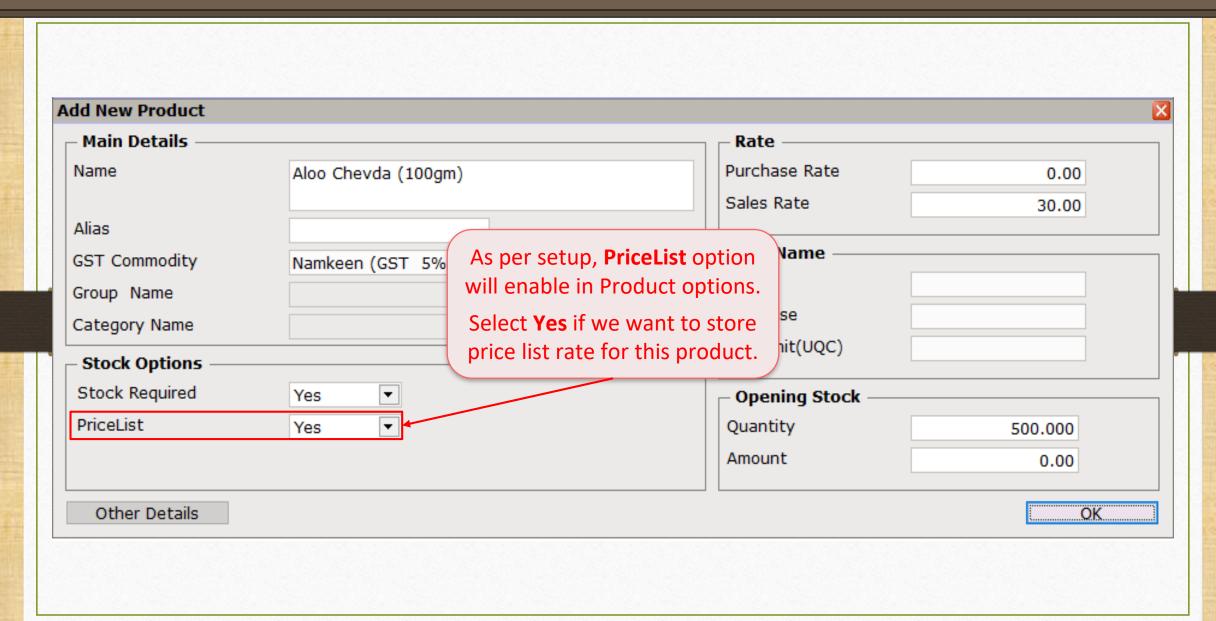
- In this case, we can insert Party wise Product Rates.
- So once we inserted product rates in the price list, we don't need to require to insert product's rate for different party manually, it will automatically retrieves while inserting values in Sales / Purchase voucher.



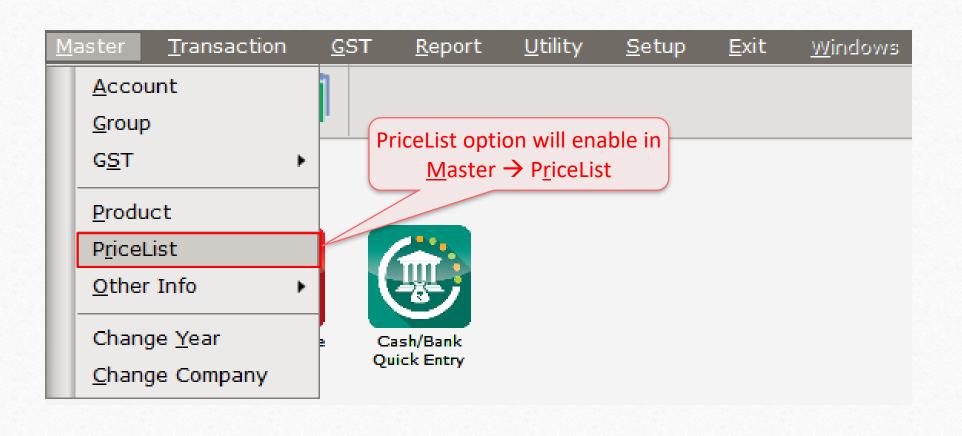
Setup \rightarrow Company Setup \rightarrow Advance Setup

ategory	Description	Value
eneral Setup	Advance Options	
Advance Setup	Account with Stock	Yes
	Bill To Bill Outstanding	No
dvance Modules	Multiple Trading Account	No
aster Setup	Multi Currency Required	No
VAT Setup GST Setup	Free Qty Facility Req. For Purchase ?	No
	Free Qty Facility Req. For Sales ?	No
	Stock Setup	
DS/TCS Setup	Pricelist Required	Yes
eport Setup	Locationwise stock Required	No
We will find Priceli Advance Setup → S	Patchwise stock Required	No
	Required	No
	berwise Stock Required	No
	Stock Setup assification Required	Select Yes to
	e Detail	Select fes to
	weight Scale Req.?	No 'Pricelist Required'. □
	Adv. Vouchers	
	Challan Required	No
	Order Required	No
	Quotation Required	No
	Production Required	No
	Stock Journal Required	No
	Physical Stock Voucher Required	No
	Invoice Type required in Sales Quick Entry	No
	Invoice Type required in Purchase Quick Entry	No
	User Options	
	User Field Required	Yes
	User Master Required	No

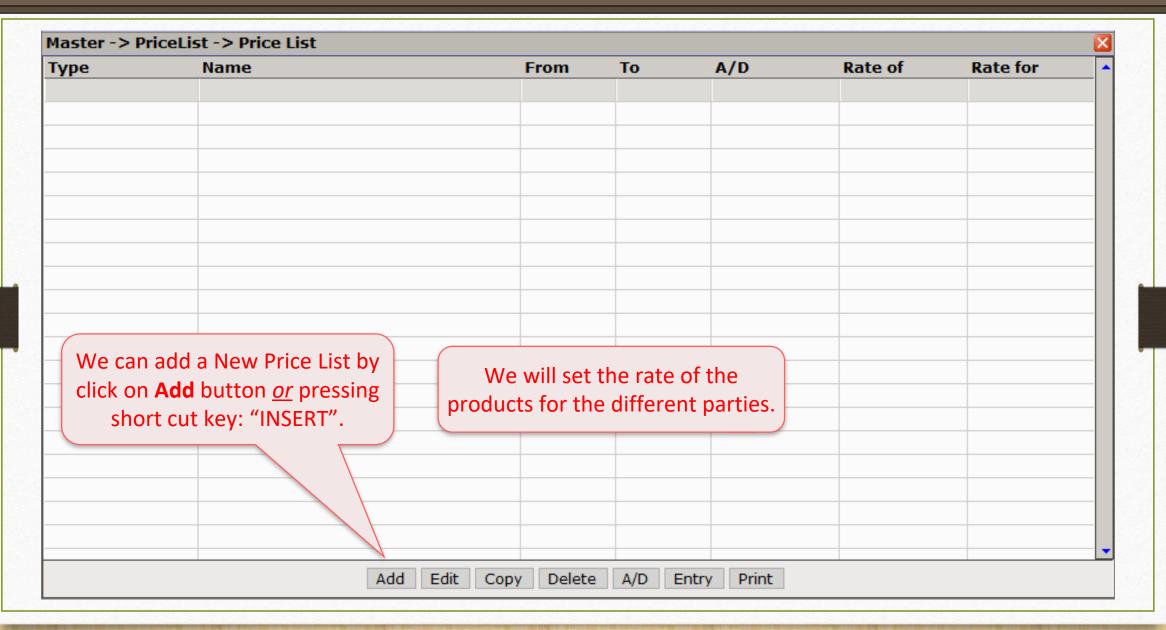
Add New Product



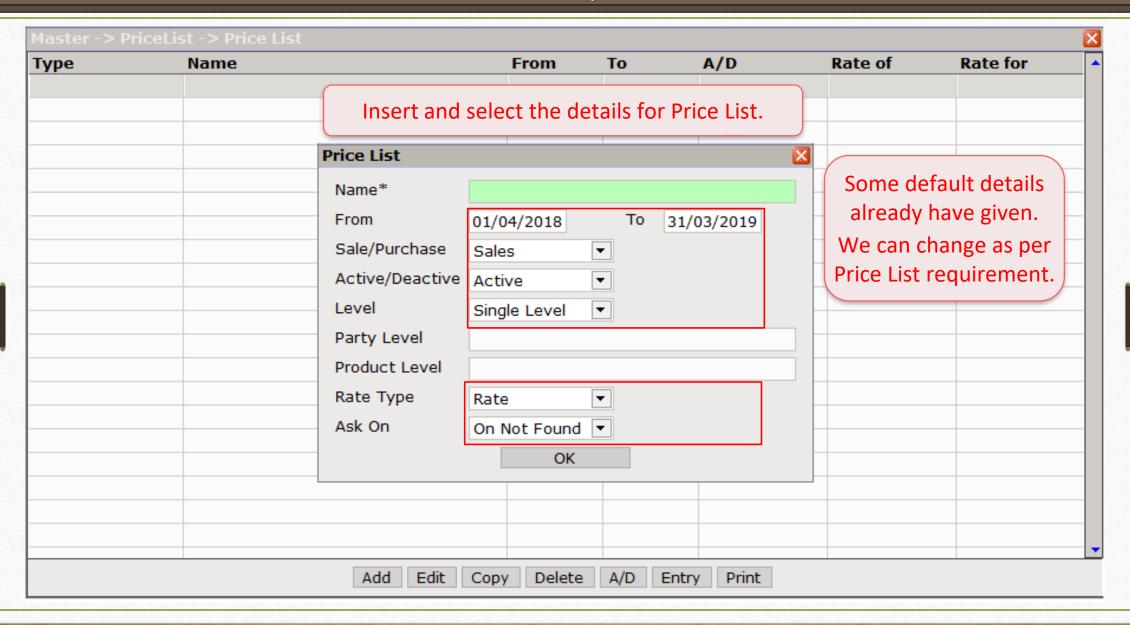
\underline{M} aster \rightarrow P<u>r</u>iceList

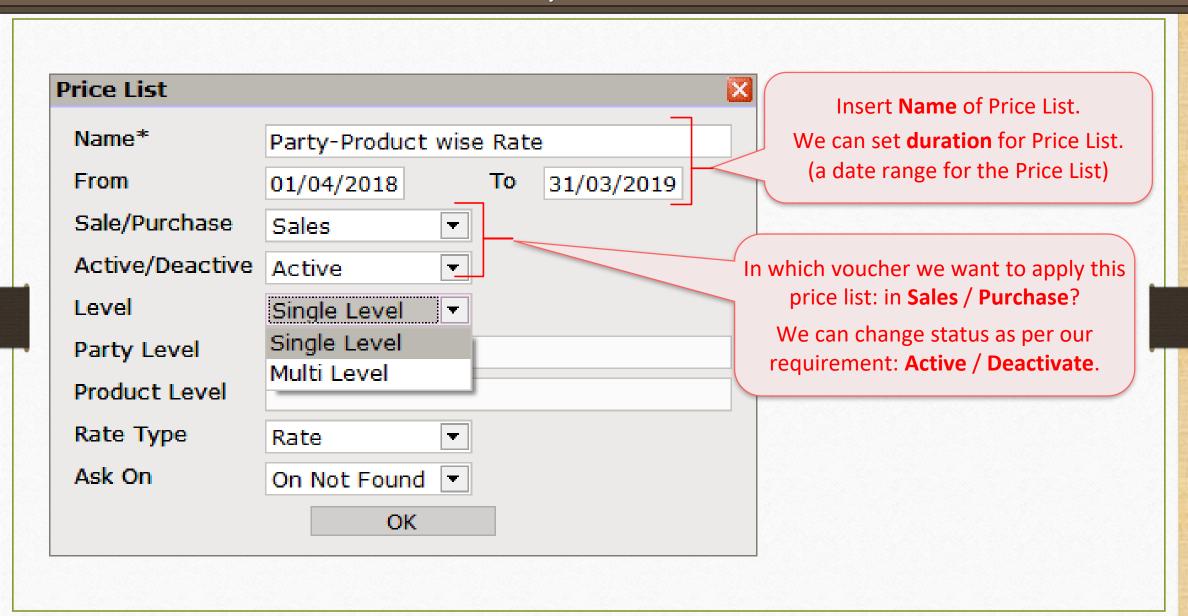


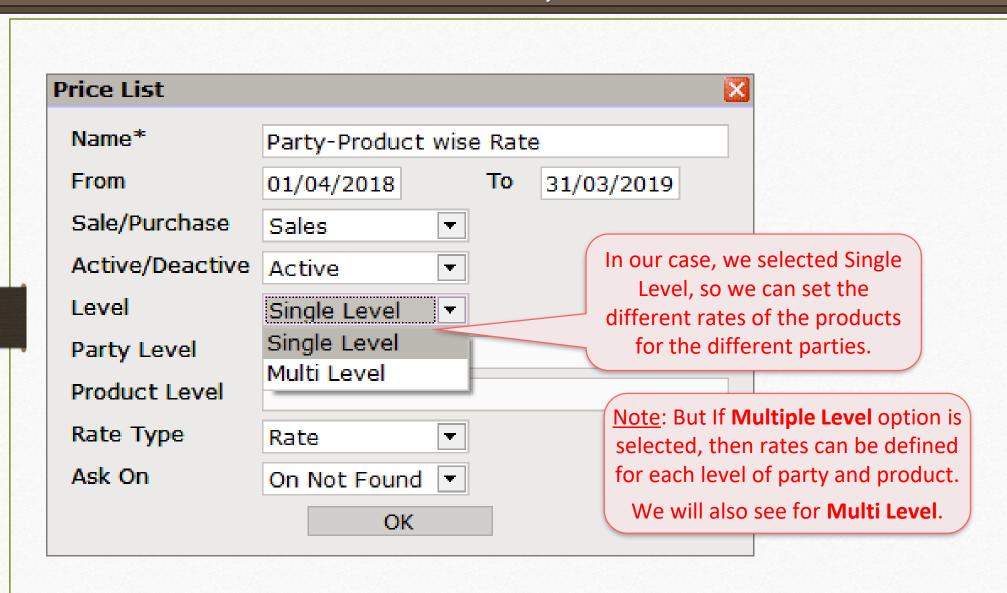
\underline{M} aster \rightarrow PriceList \rightarrow 'Add a new Price List'

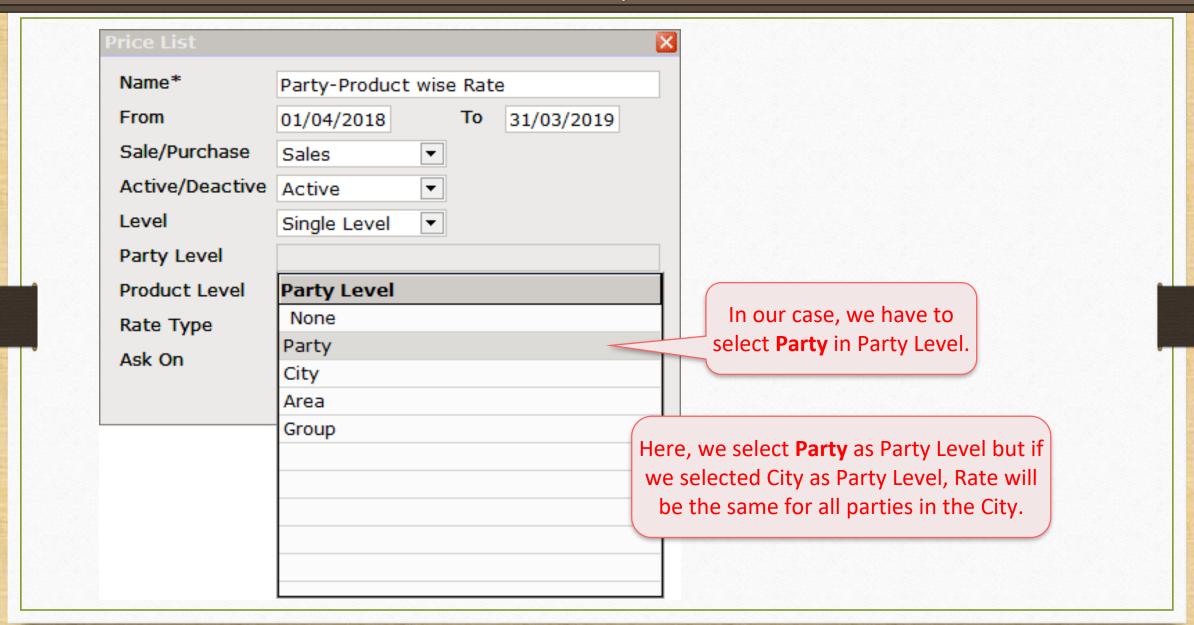


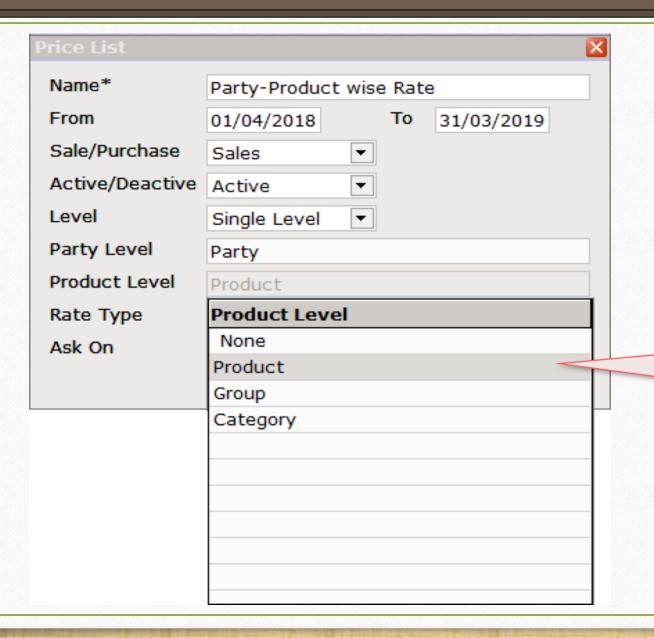
Price List: Party wise Rate







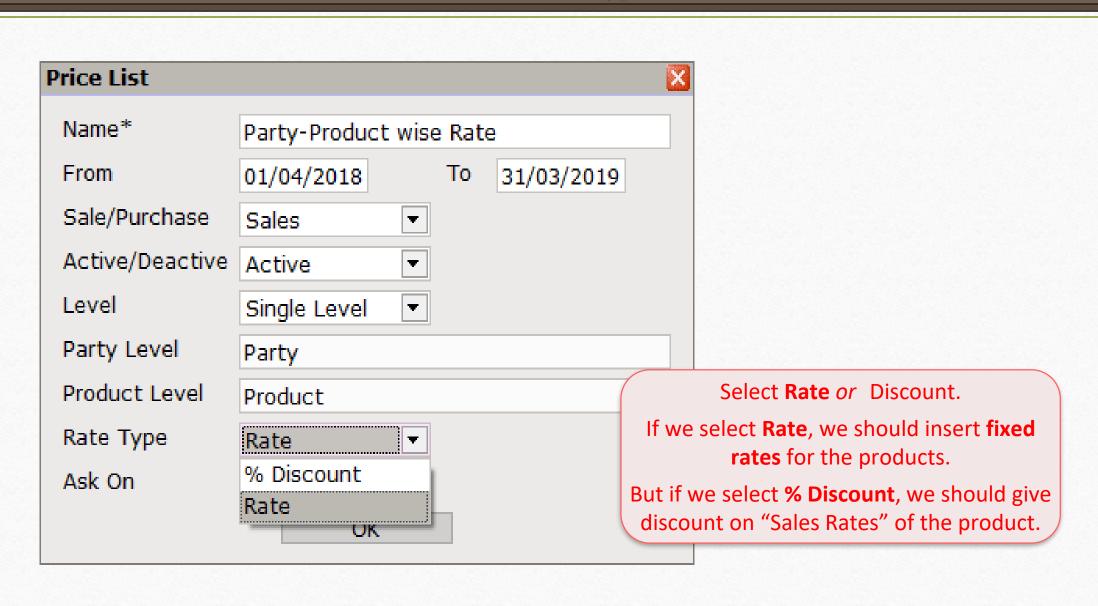


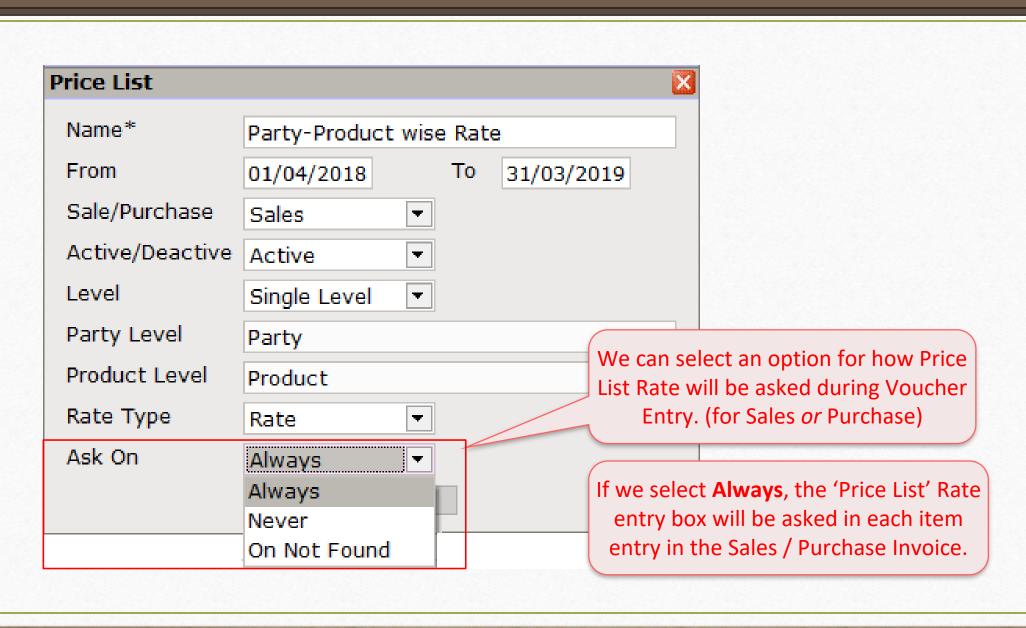


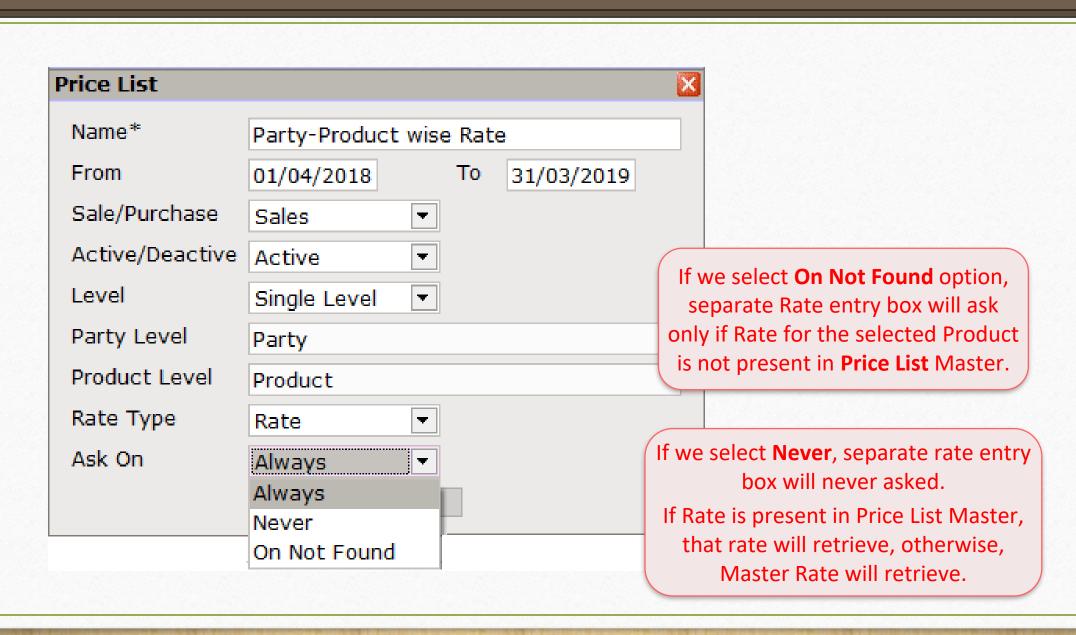
We have to select **Product Level**.

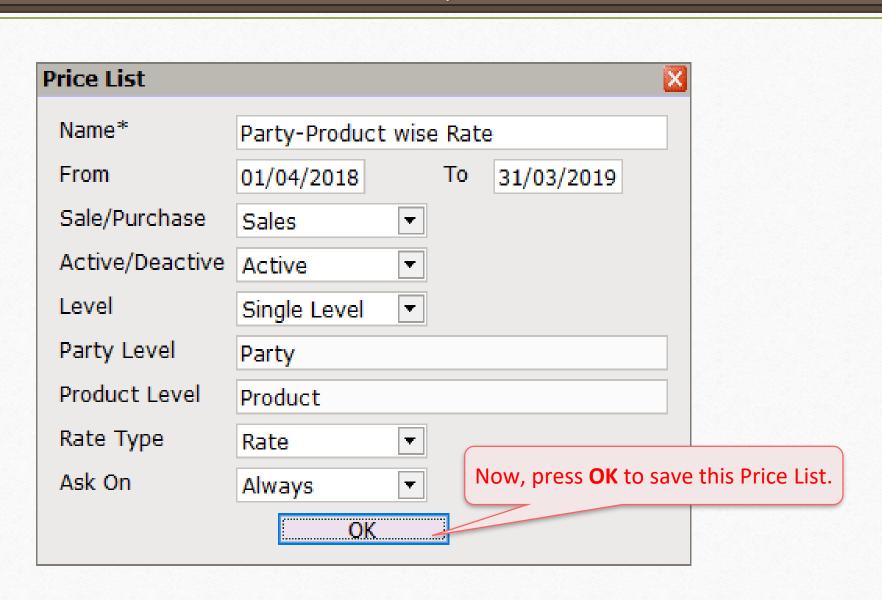
Rate will be stored for this level of the party.

If we select **Group** as Product Level, rates will be same for all products of the same groups.

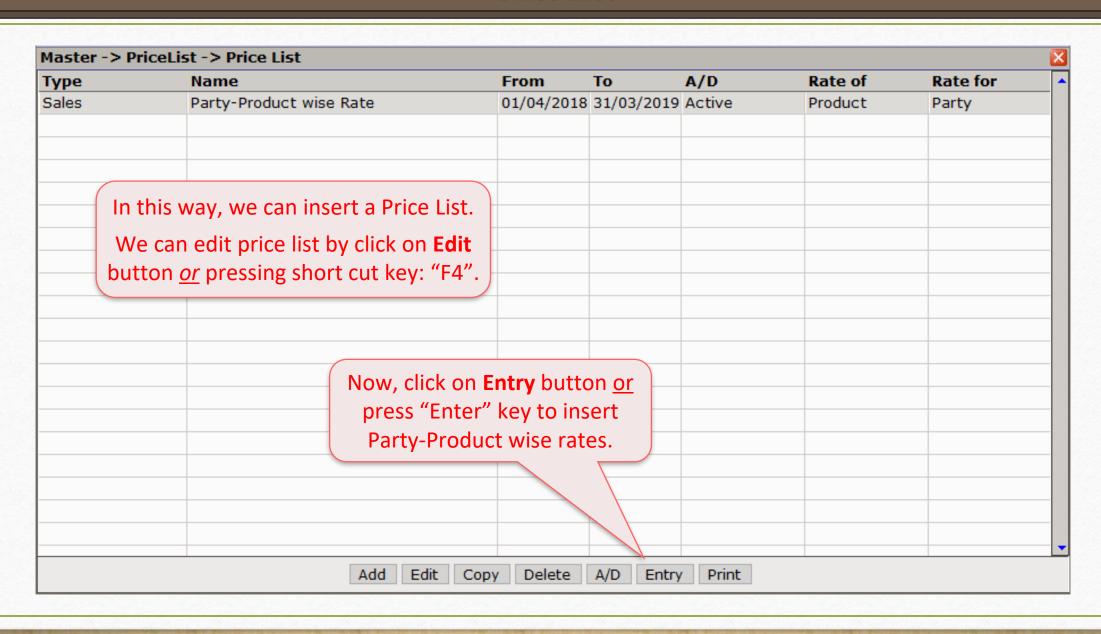




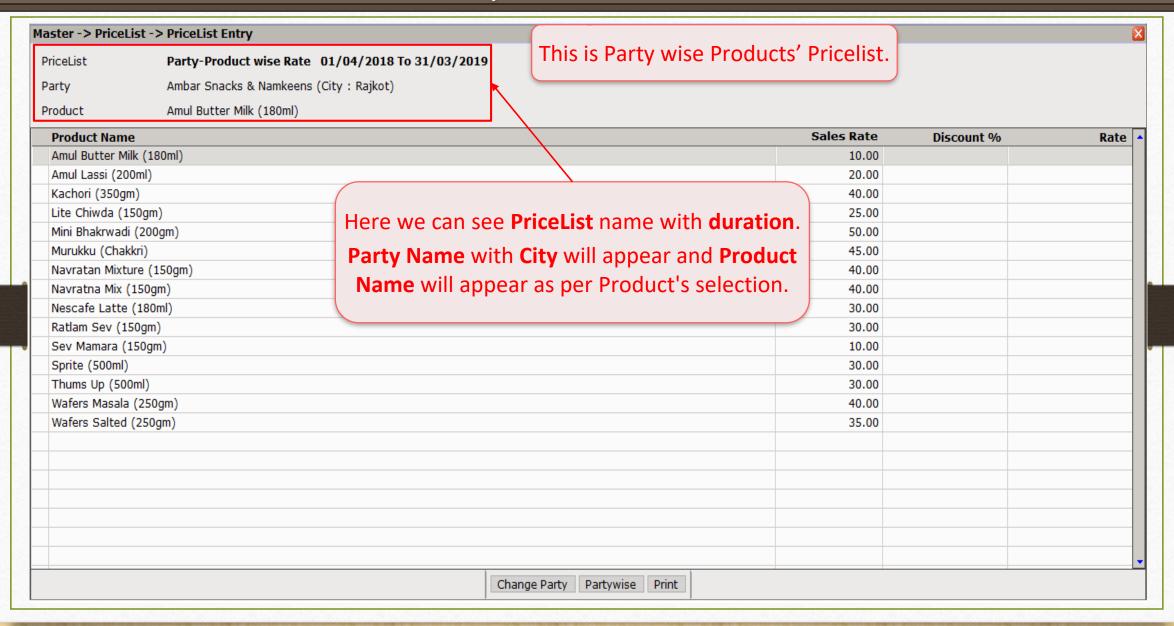




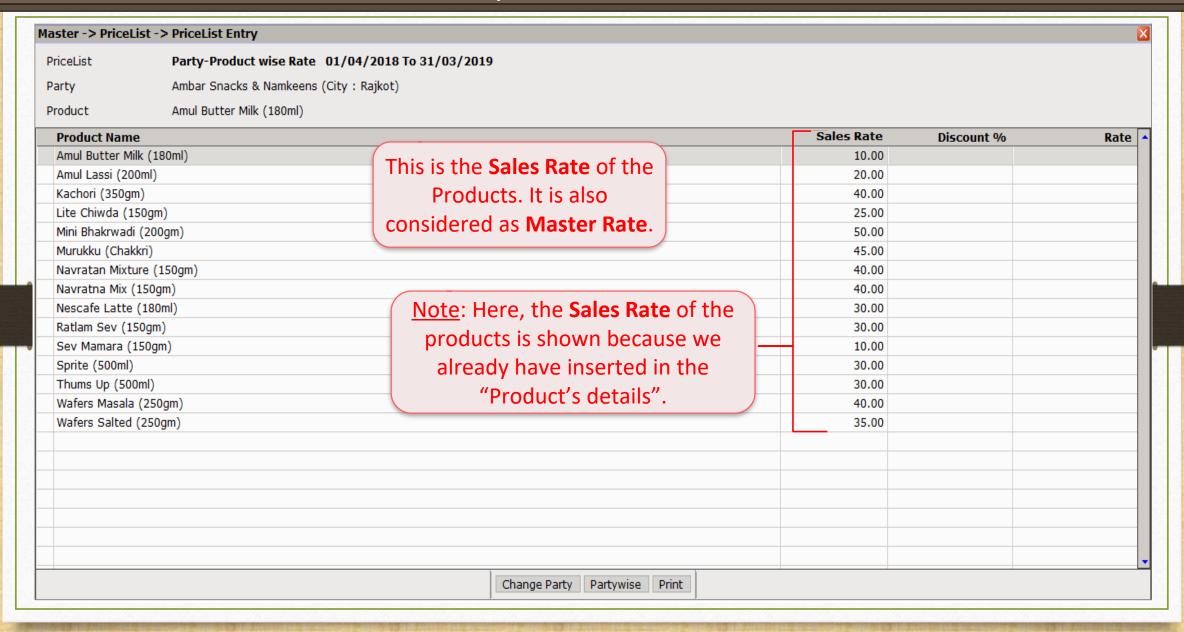
Price List

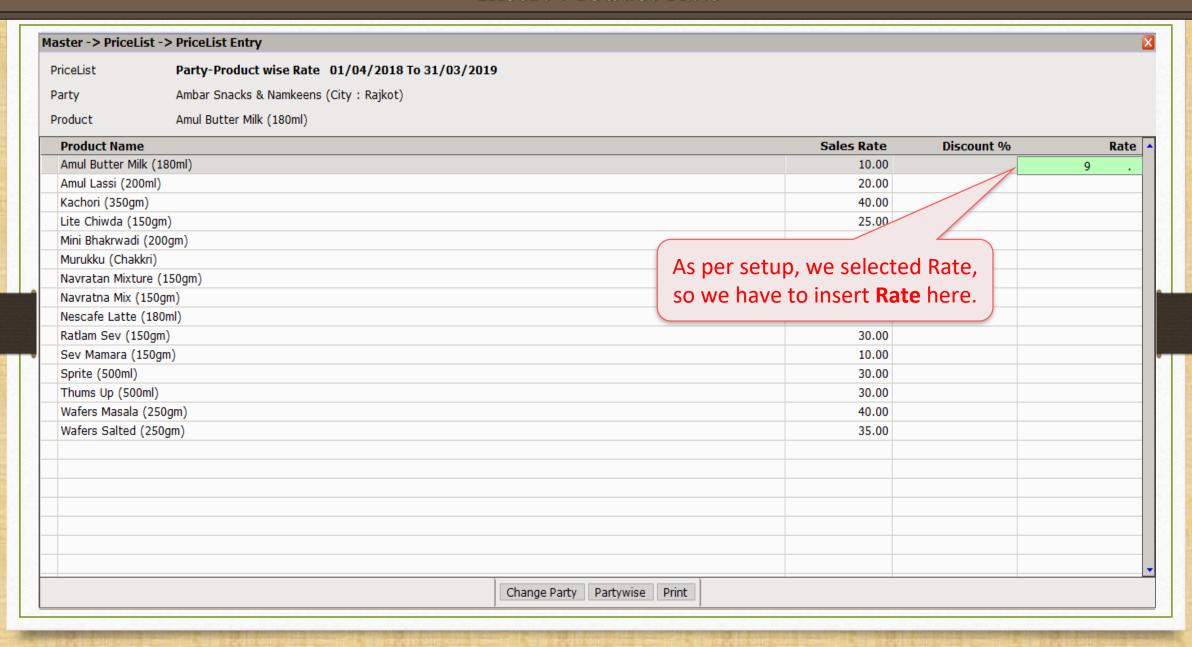


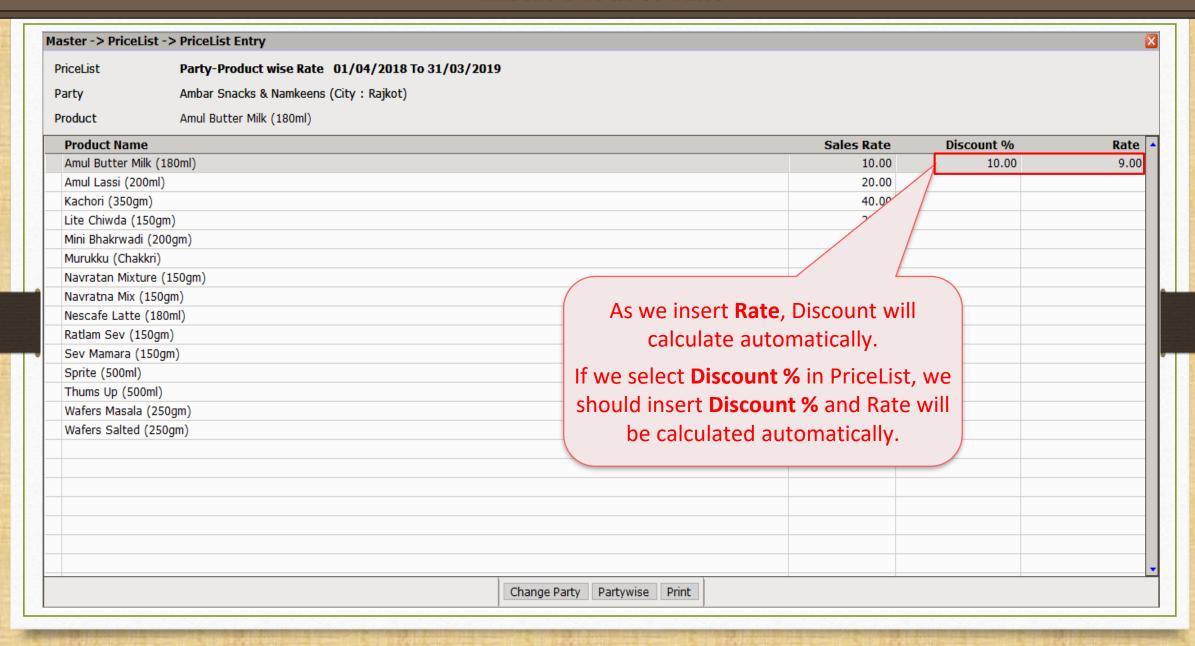
Party-Product wise Rate



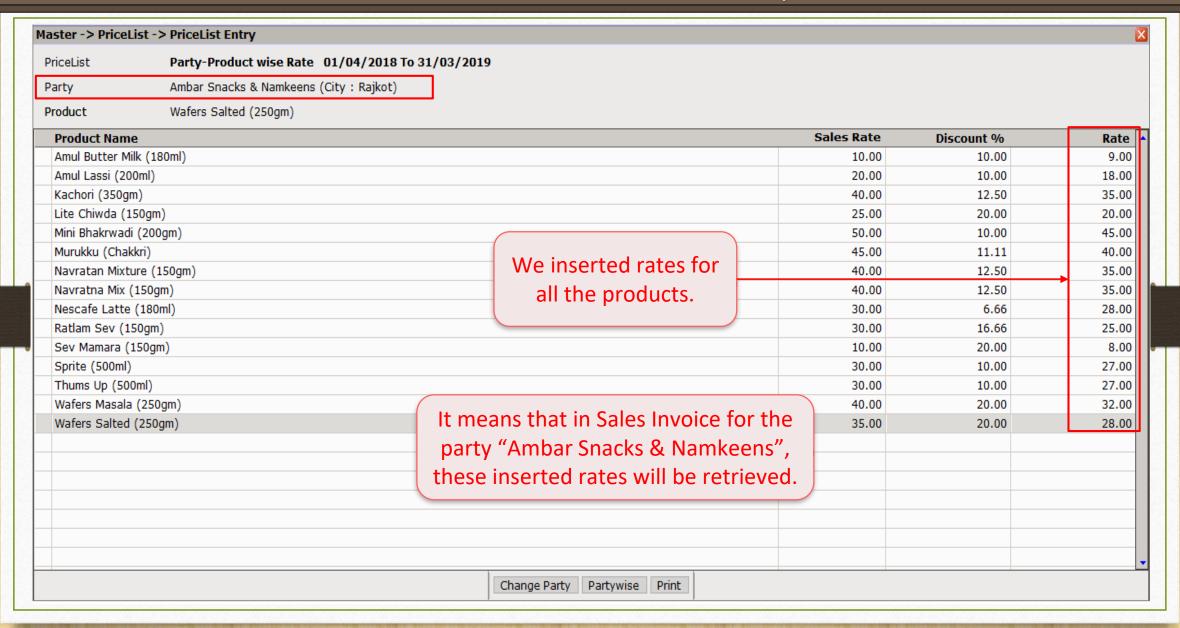
Party-Product wise Rate



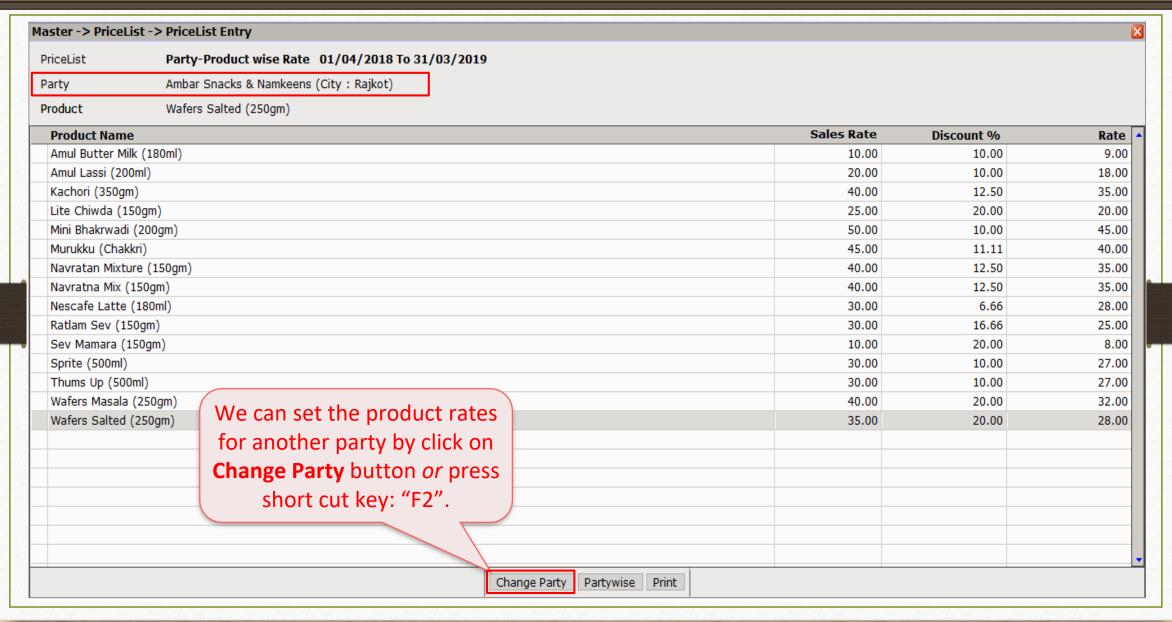




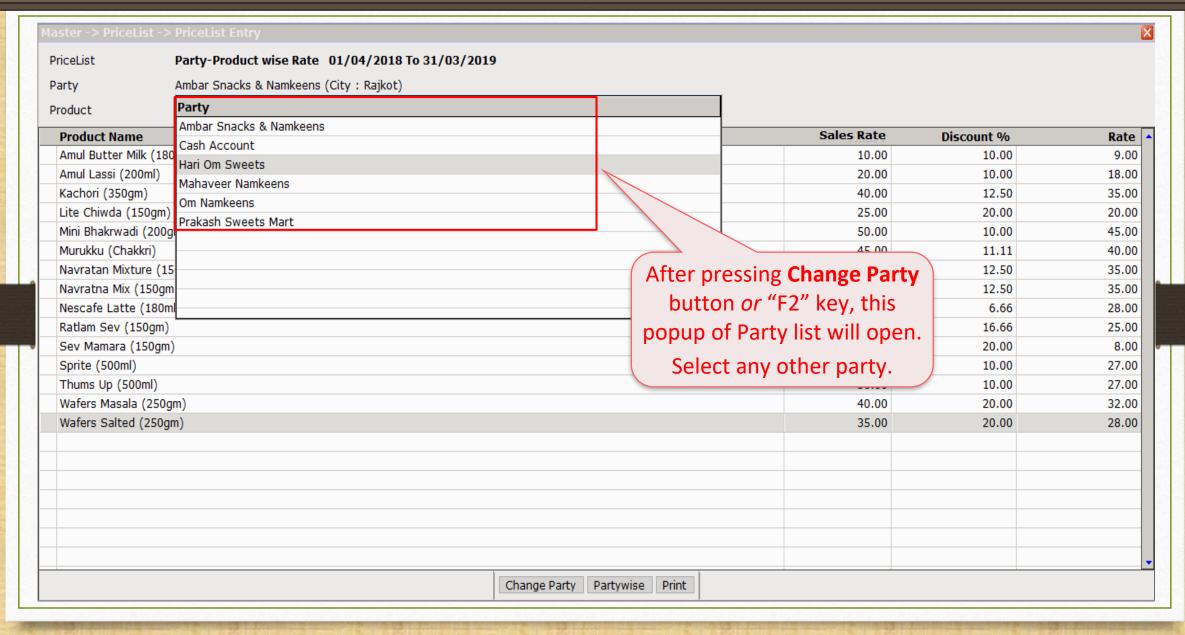
Products' Rate for selected Party



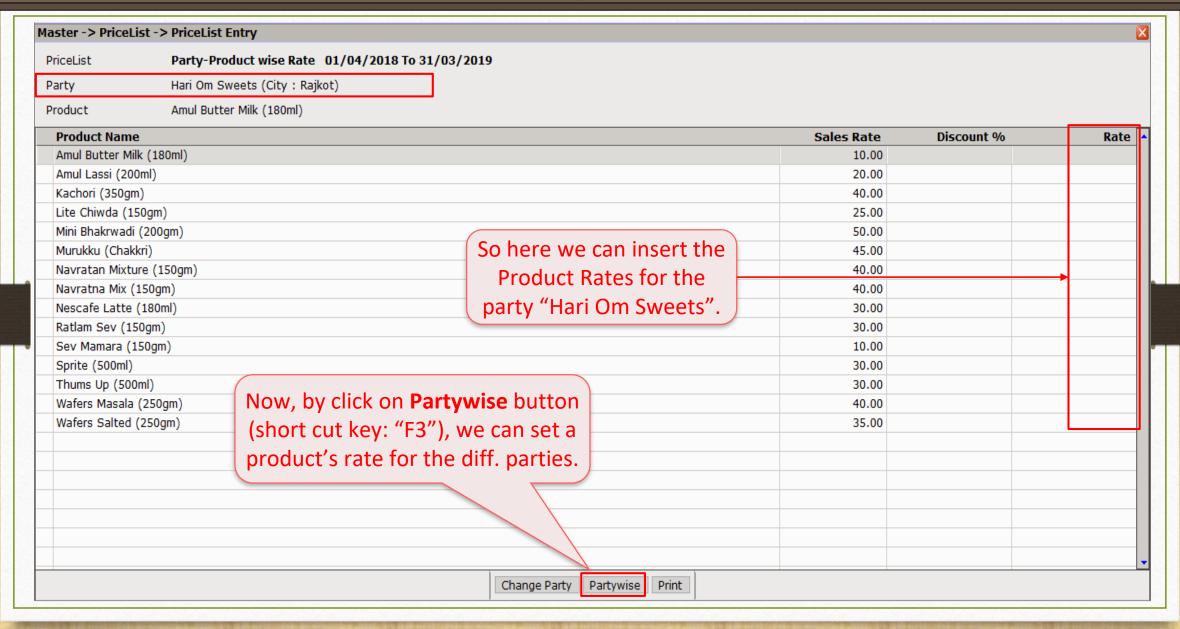
Change Party

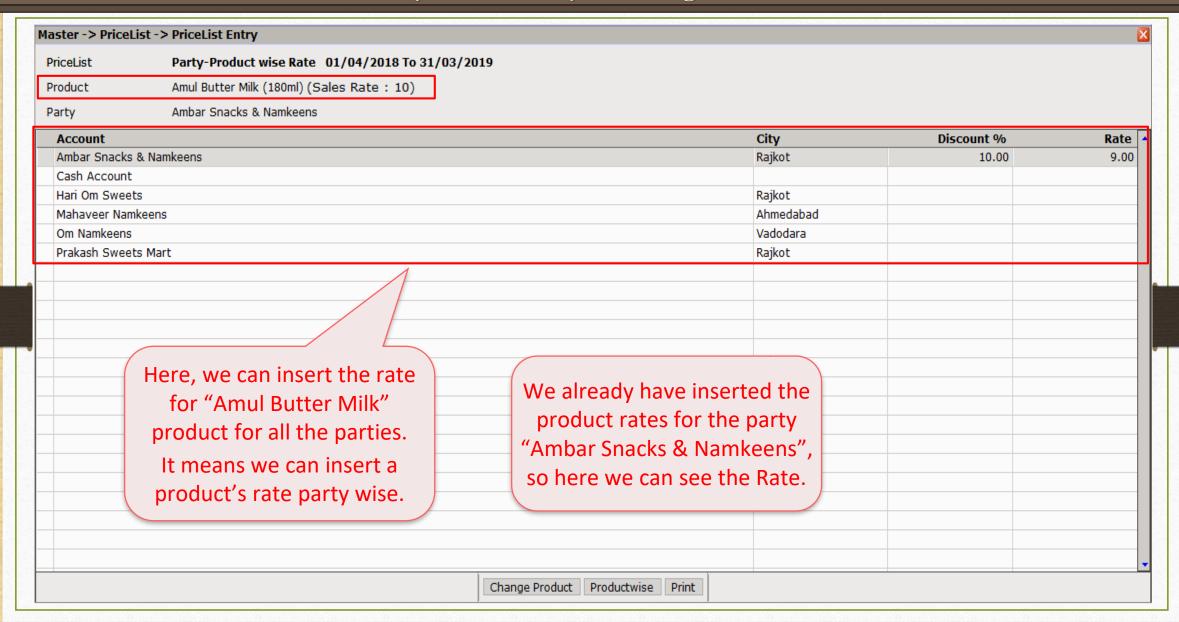


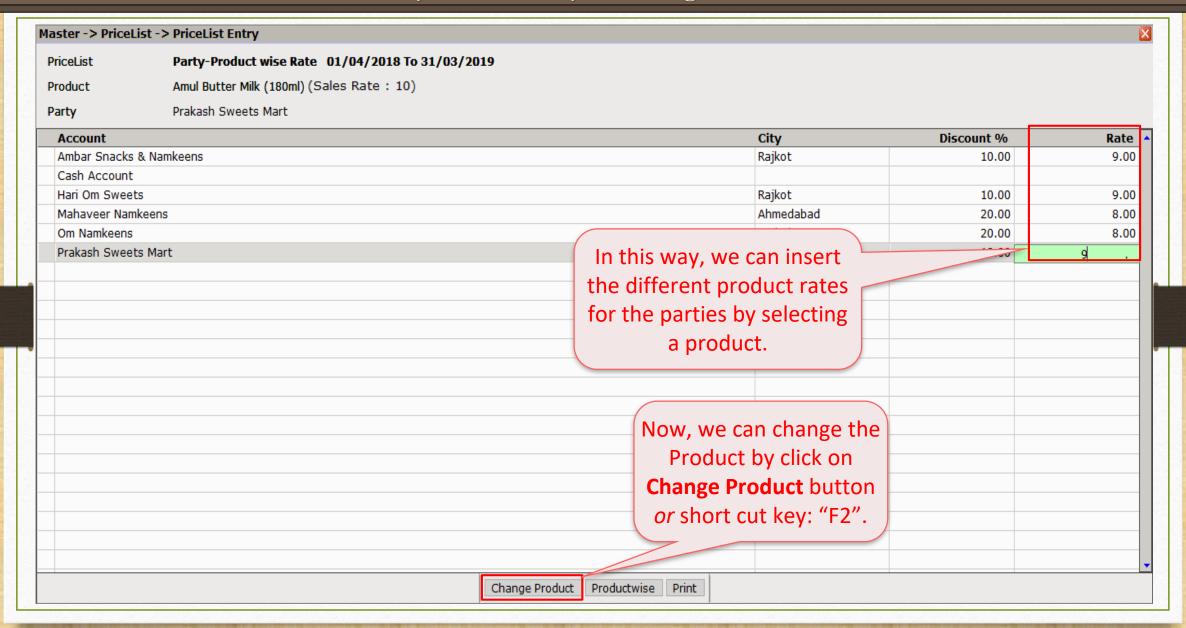
Change Party

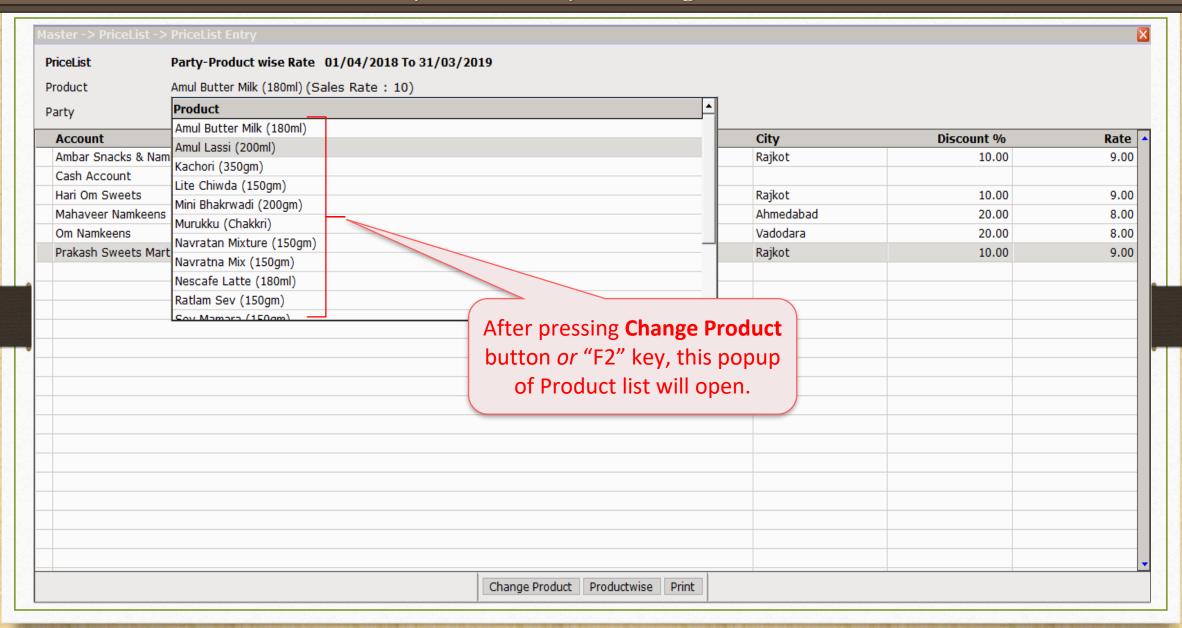


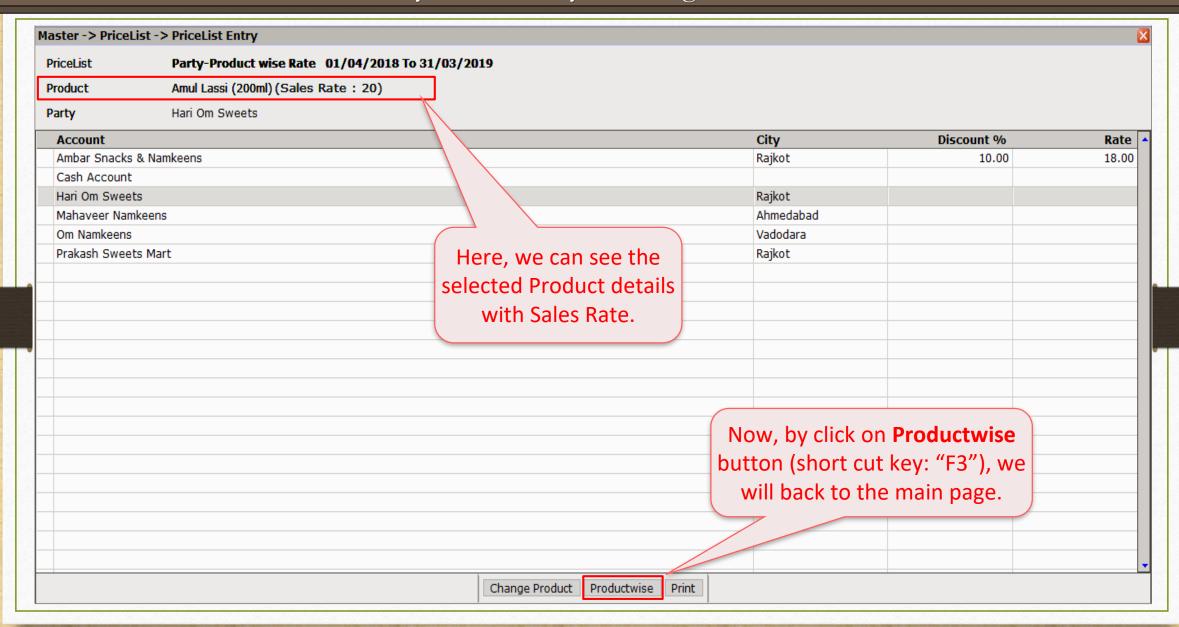
Change Party

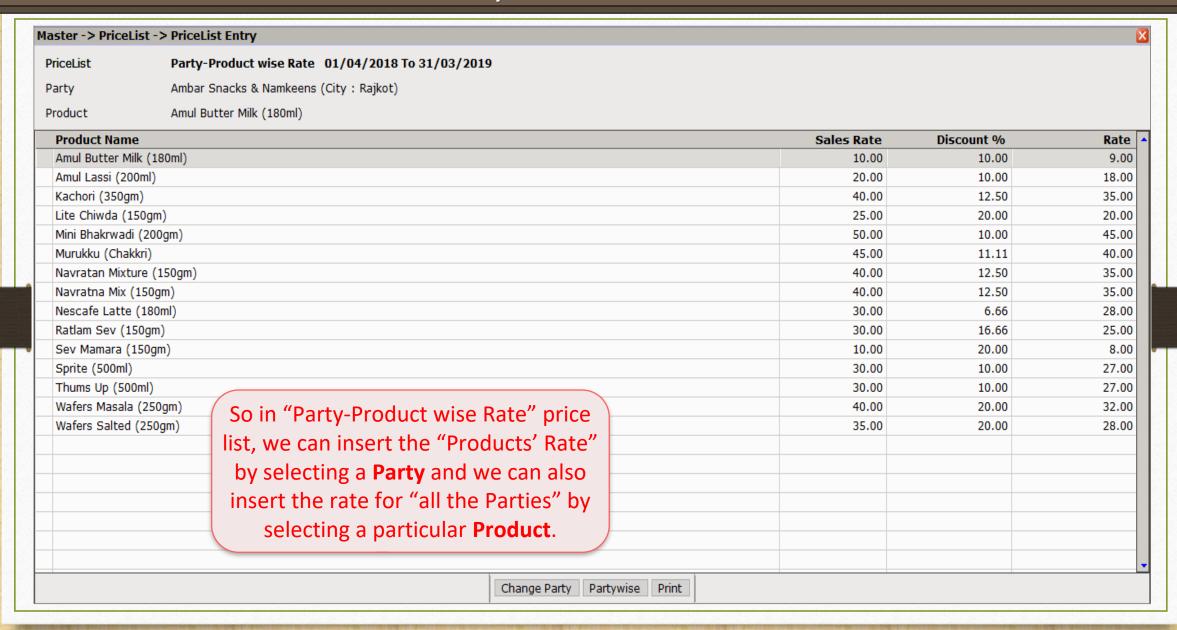


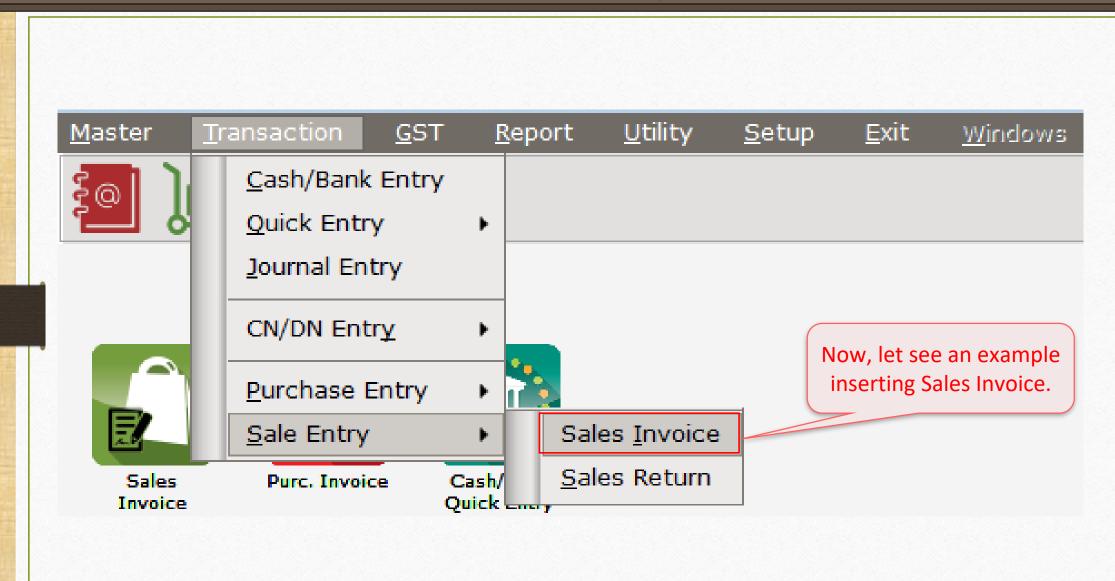




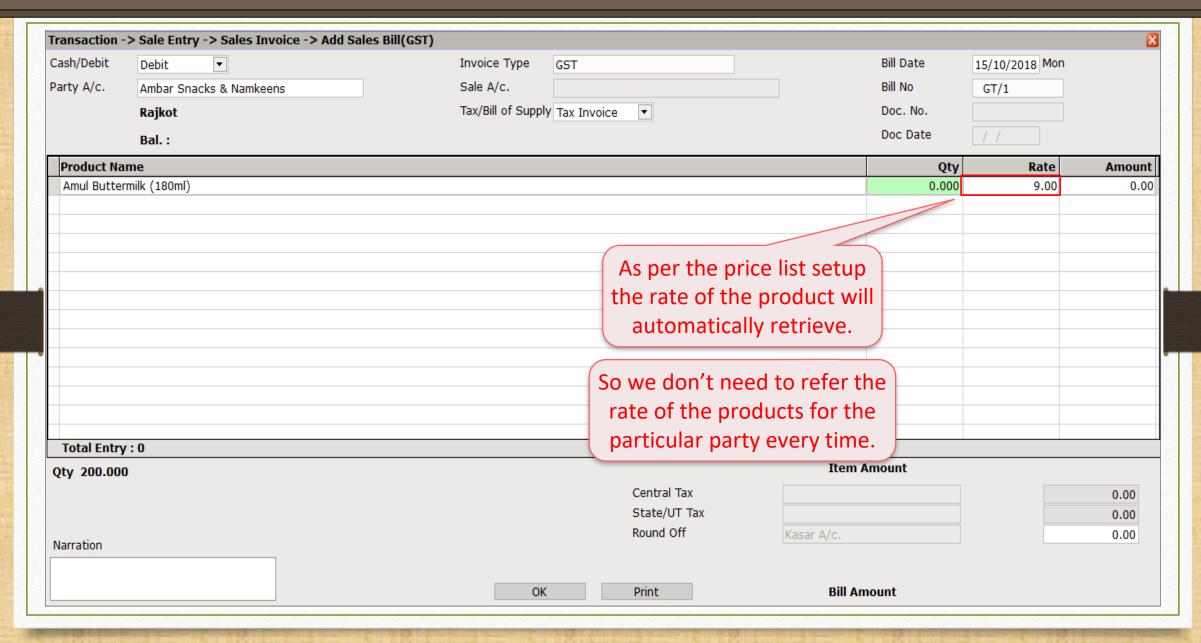




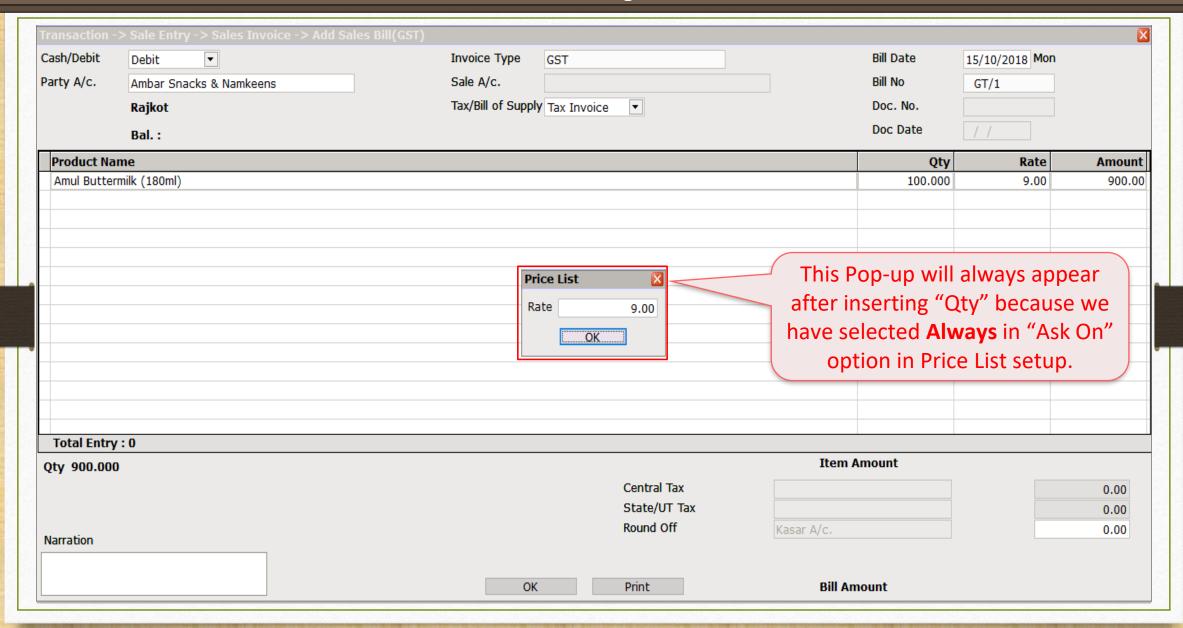




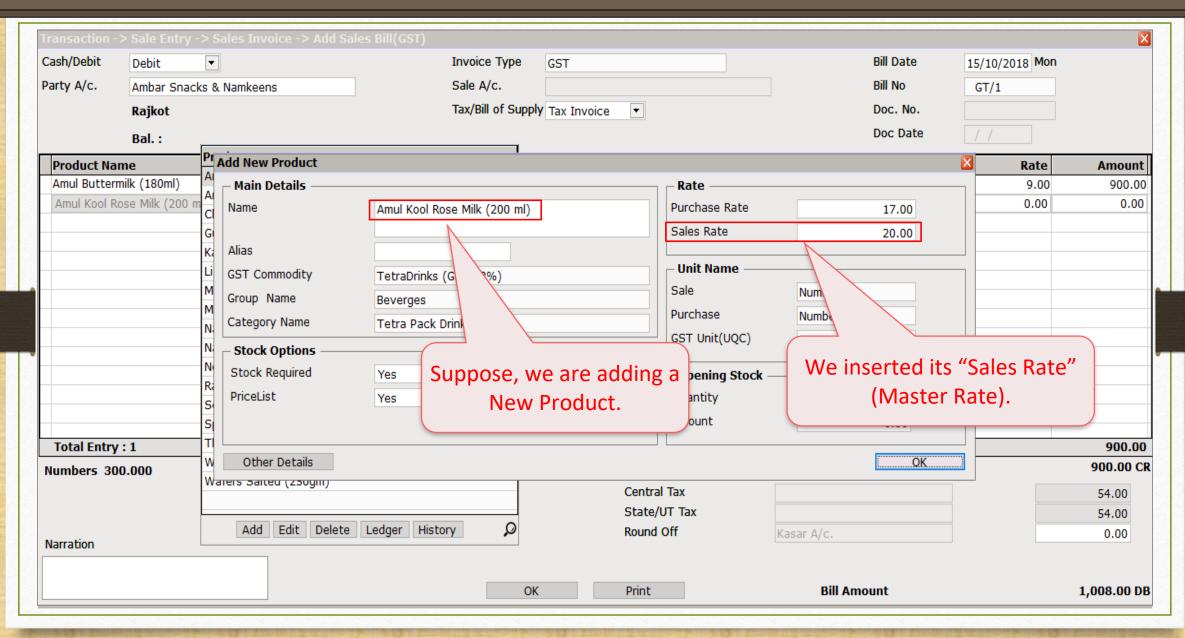
Sales Invoice



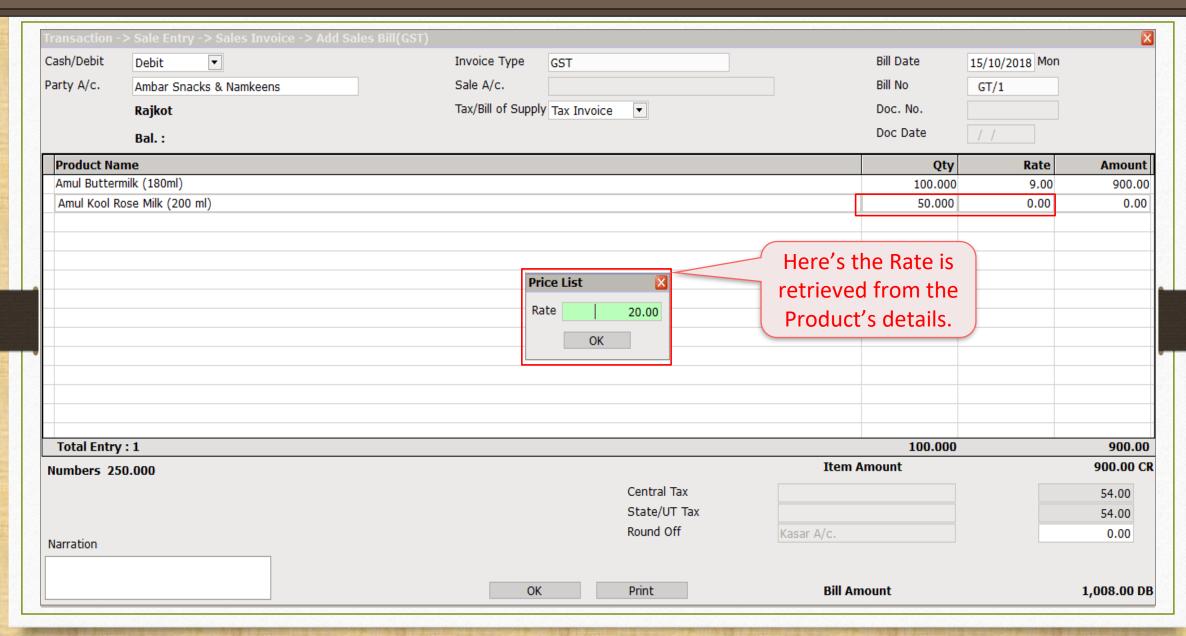
Product's Rate as per Price List



In case of 'Add a New Product'

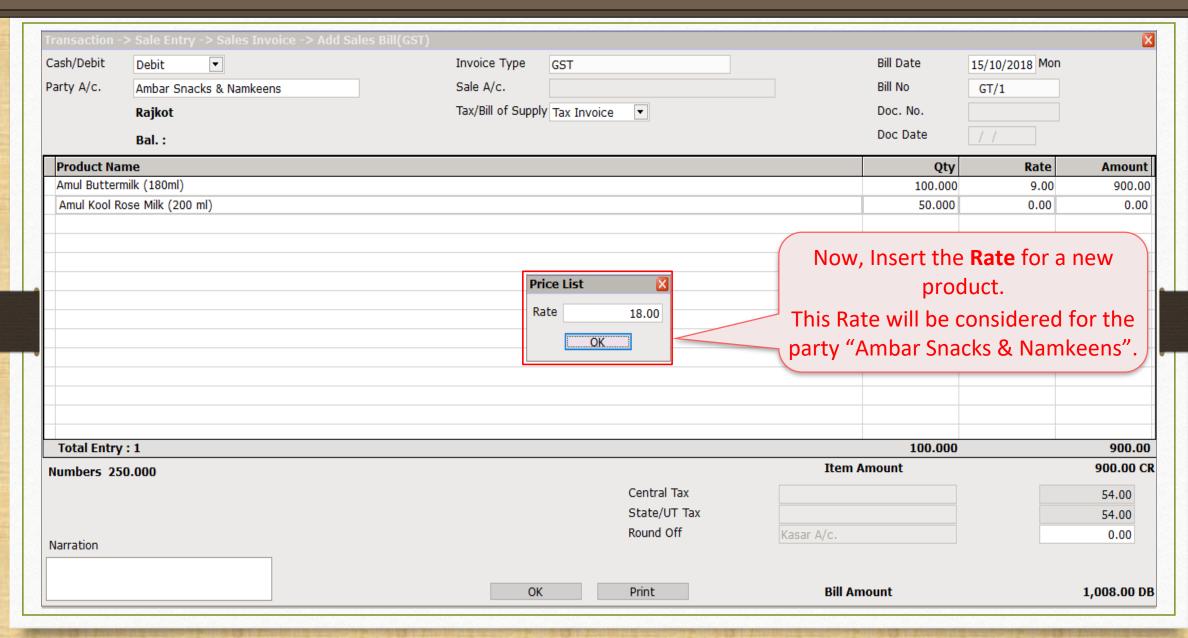


Sales Invoice

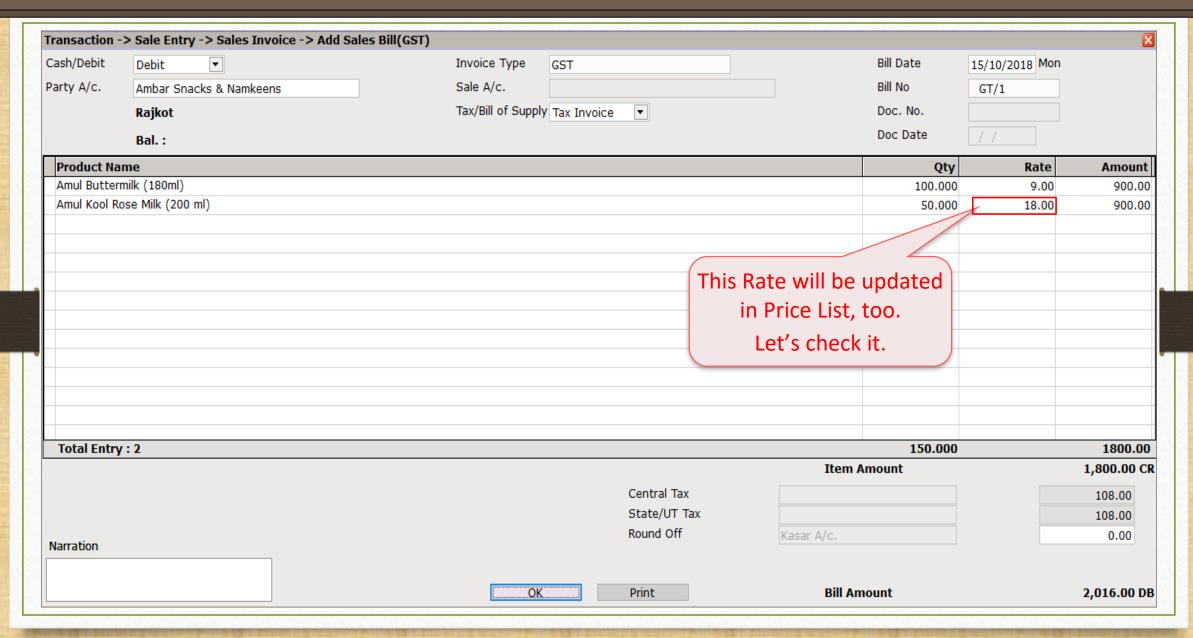


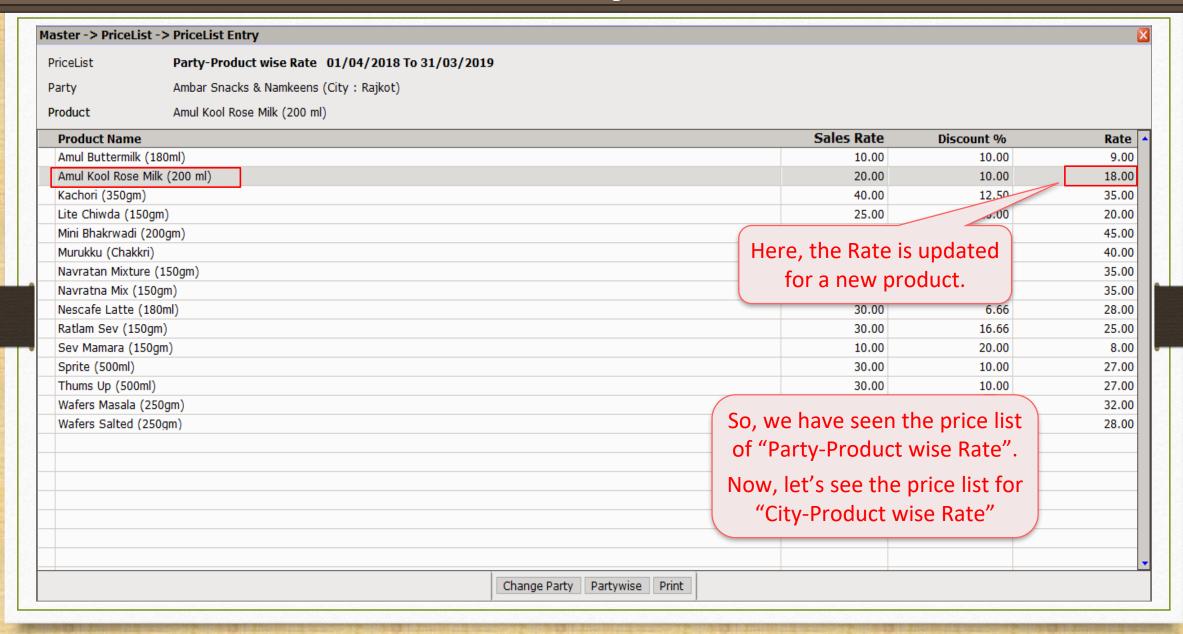
- Points to be remembered:
- Which Product's Rate will be retrieved during Sales Invoice?
 - If we have already **inserted** the Rate for the Product in **Price List**, that Rate will be retrieved during Item entry in Sales Invoice.
 - But if we have not inserted the Rate in Price List yet, the Rate will retrieve as per Master Rate which inserted in Product's details.
 - If both are not inserted, we can insert from here and the Rate will be updated in the Price List.
 - If we change the existing Product rates, it will be updated in Price List.

Product's Rate



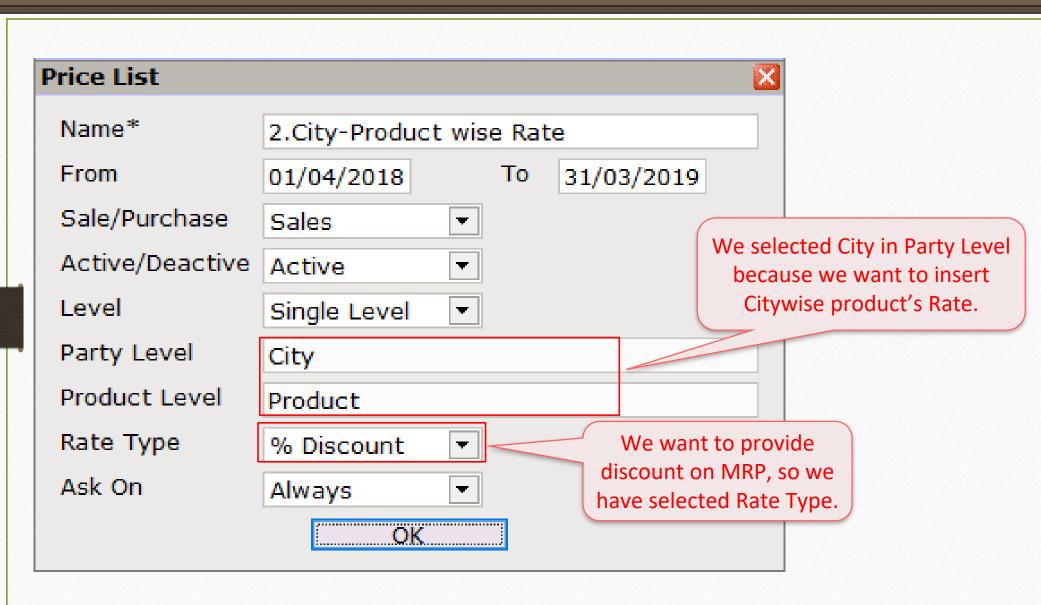
Sales Invoice



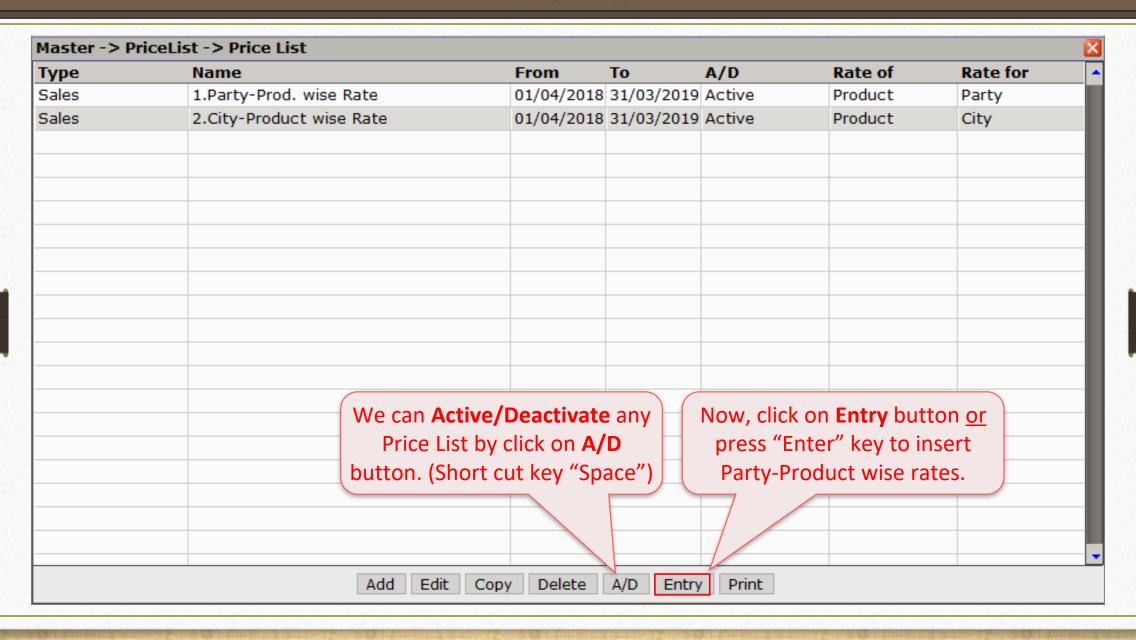


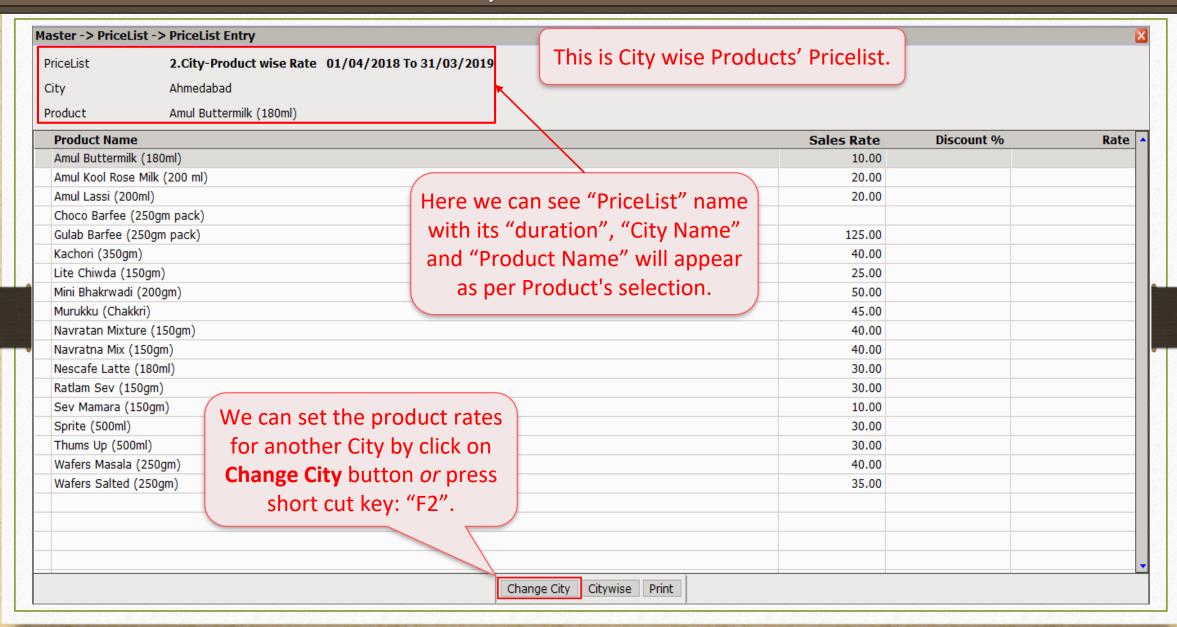
Ex.2: City-Product wise Rate:

- This pricelist will be similar to previous example "Party-Product wise Rate". Here the "Party" will replace by the "City".
- This price list will be useful when we want to differ the Products' rate according to the cities.
 - <u>Ex.</u> The 'Gruh Udhyog' (the cottage business) which sells the Food Products (i.e. Farsan items etc.), they need to set the products' rate as per the cities.
- Let see how to create a pricelist for the "City-Product wise Rate".

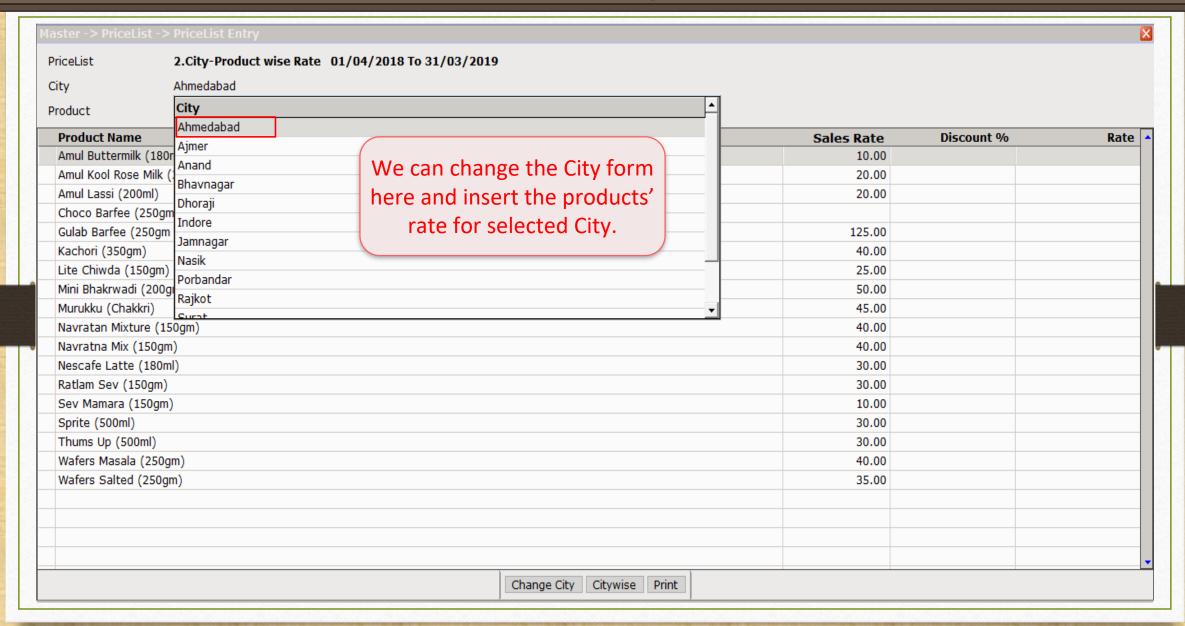


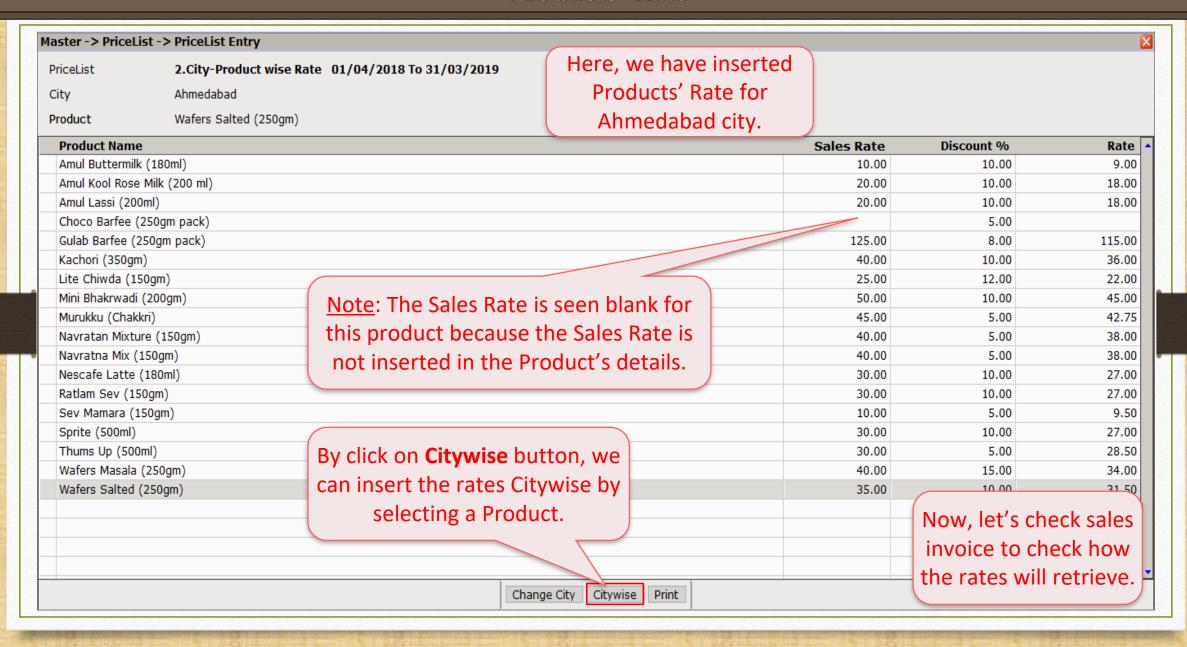
Price List



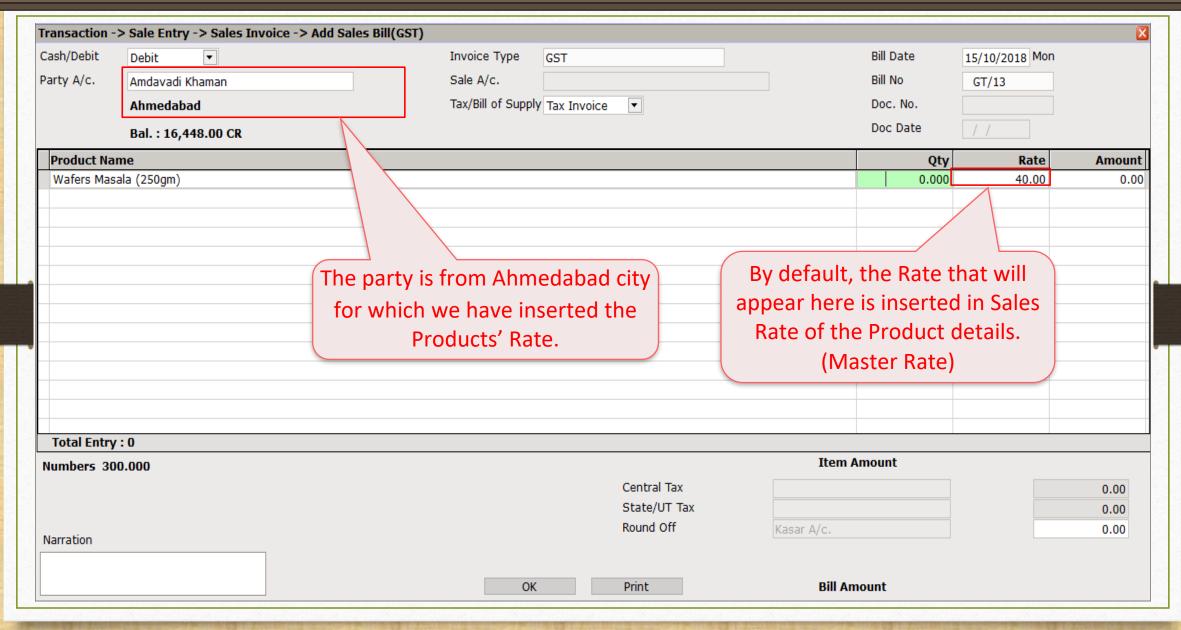


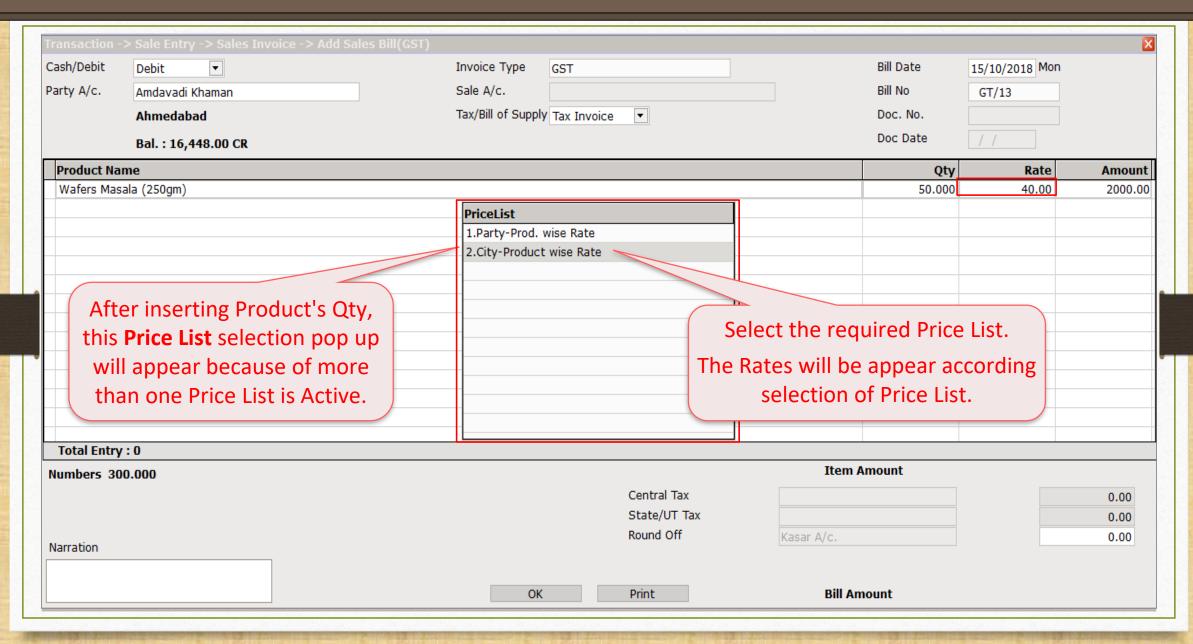
Select City



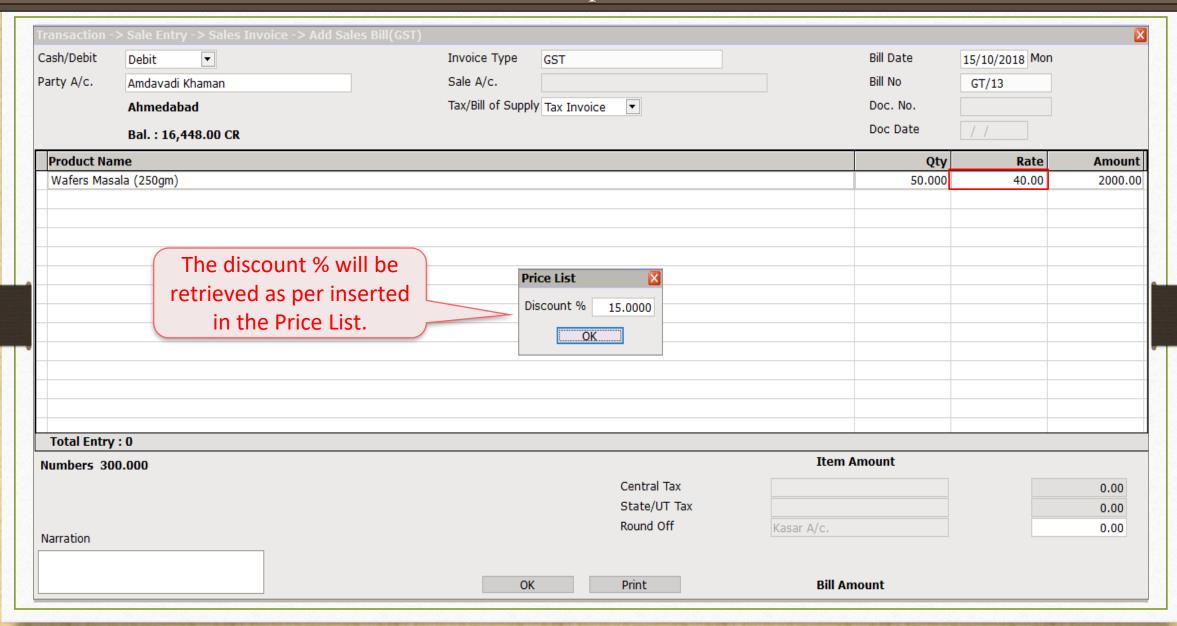


<u>Transaction</u> \rightarrow <u>Sales Entry</u> \rightarrow Sales <u>Invoice</u>

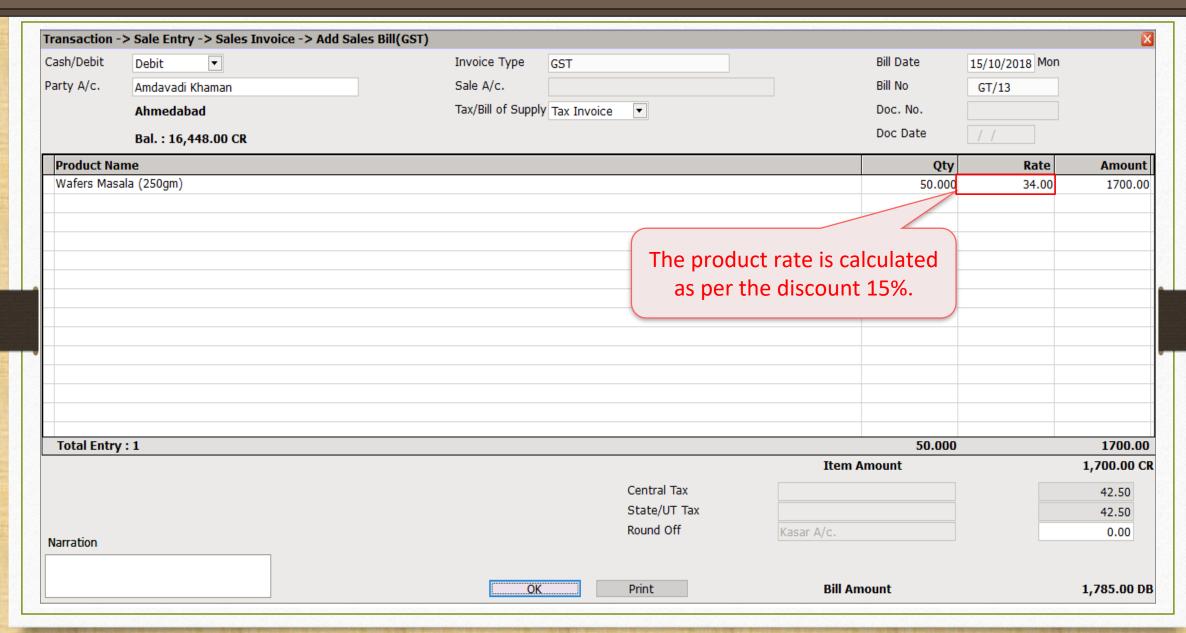




Discount as per Price List

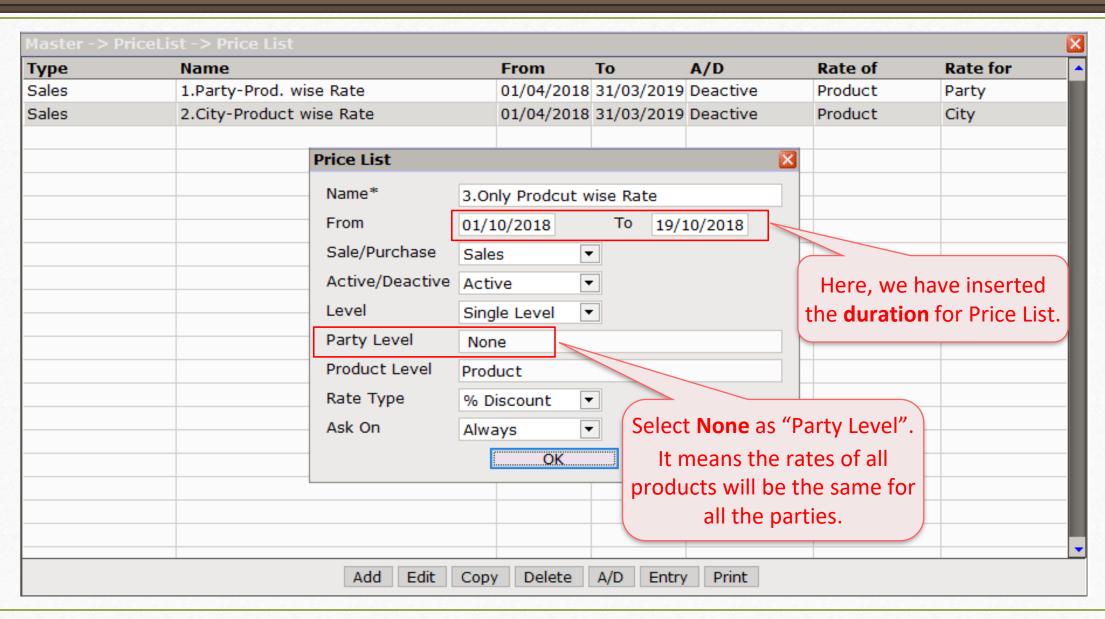


Sales Invoice → Product's Rate calculation

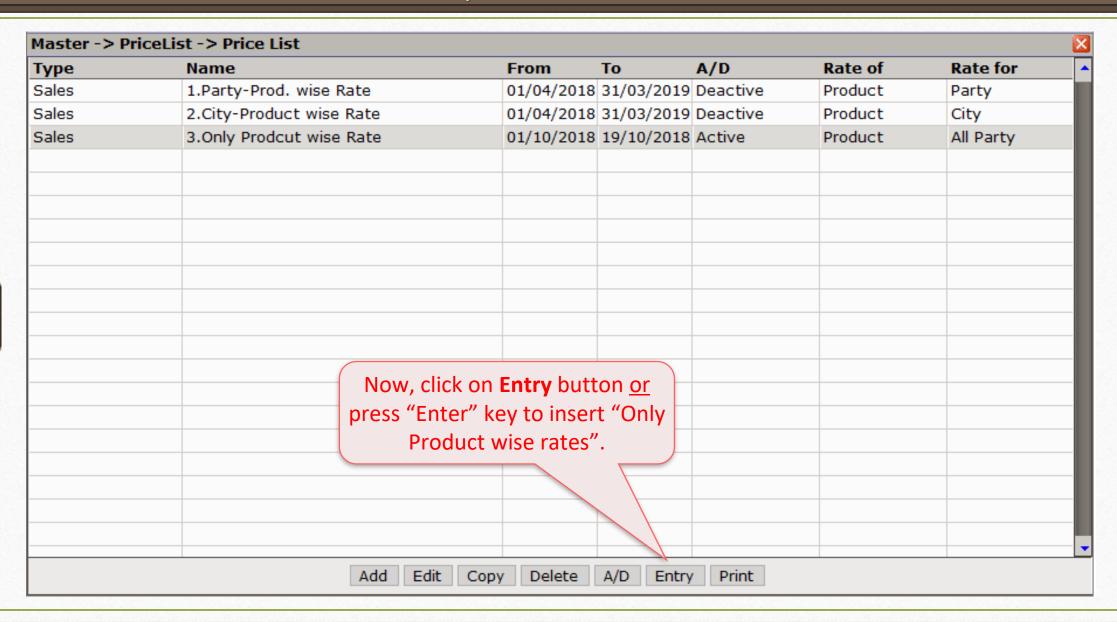


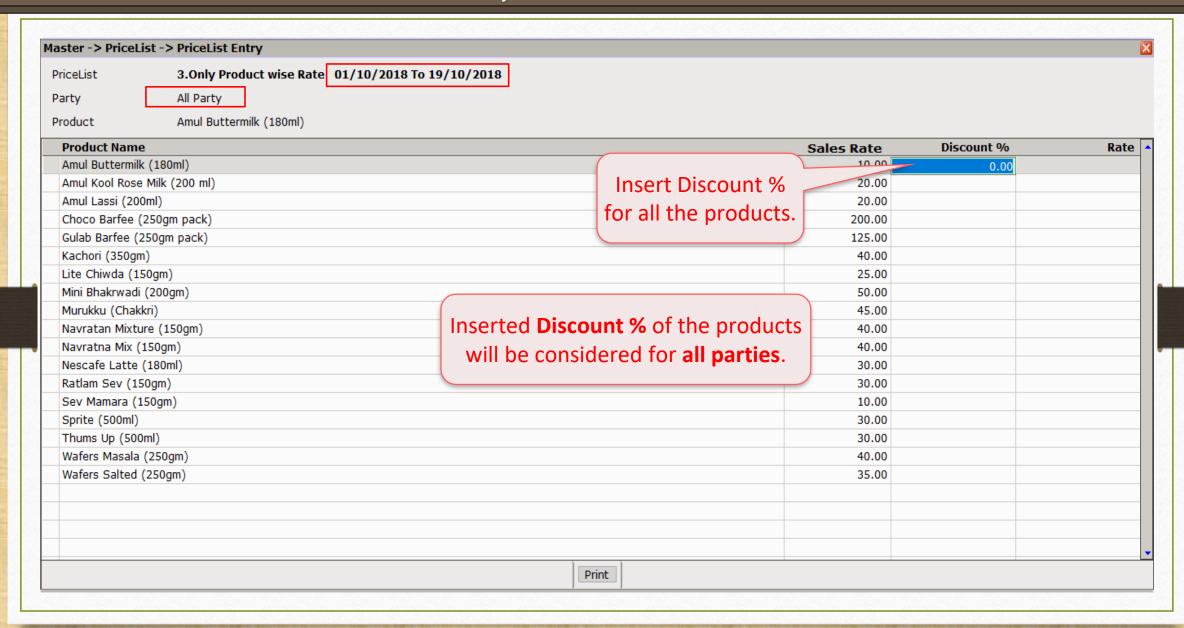
- Ex.3: Only Product wise Rates
 - This Price List will be useful when we have to keep the Product Rate fixed for all the parties.
 - i.e. When festival comes, we provide more discount to sale max. products.
 - * We can create a temporary price list for short period by inserting dates to provide the fixed discount to all the parties.
 - Let see how to create a pricelist for the "Only Product wise Rates".

\underline{M} aster \rightarrow PriceList

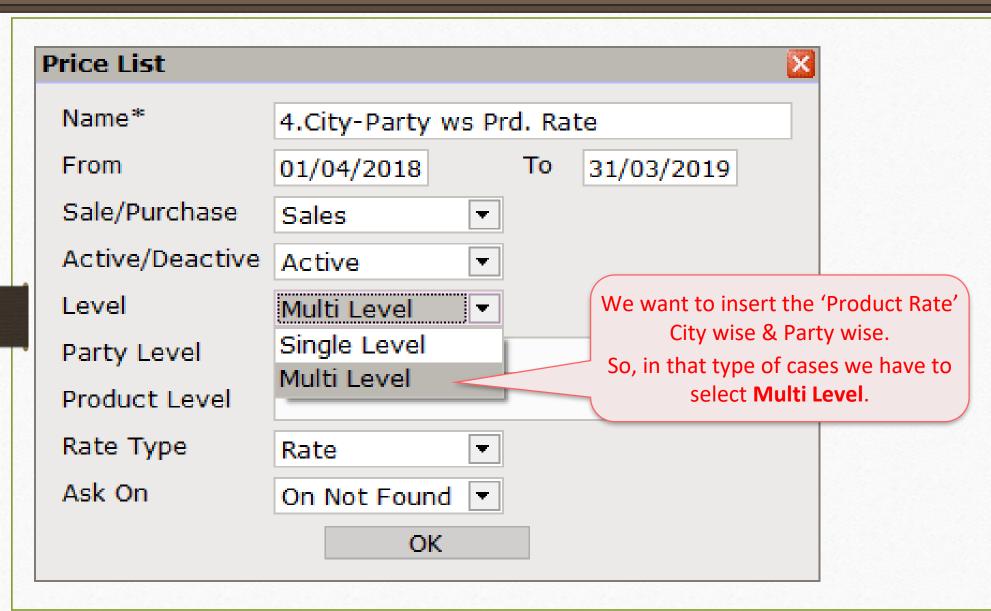


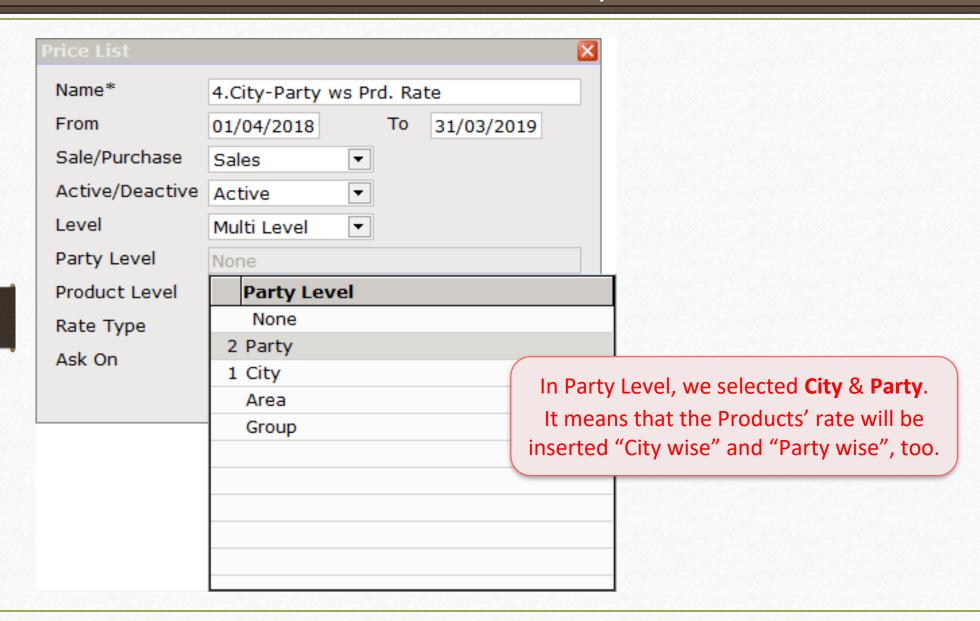
Only Product wise Rate

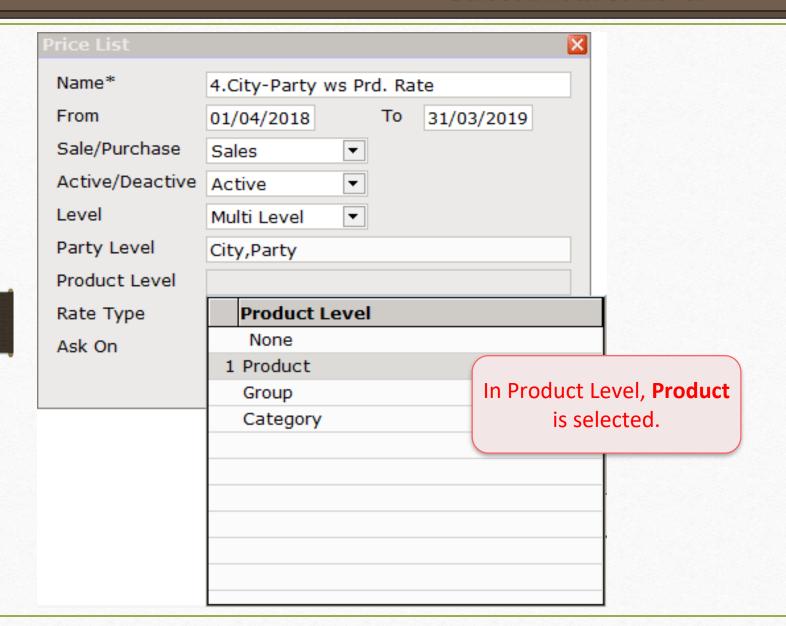


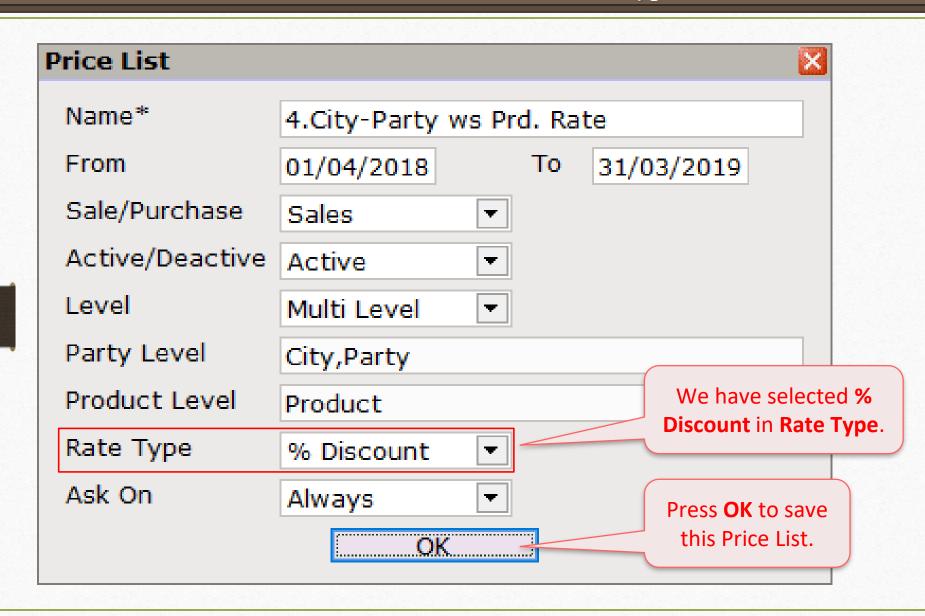


- Ex.4: City & Party Product wise Rate:
 - This pricelist will be similar to Ex.2: "City-Product wise Rate".
 - * We can provide 'Citywise' discount but additionally we can give different discount to more than one party in same city.
 - Let's see how to create a price list for the "City & Party wise Product Rate".

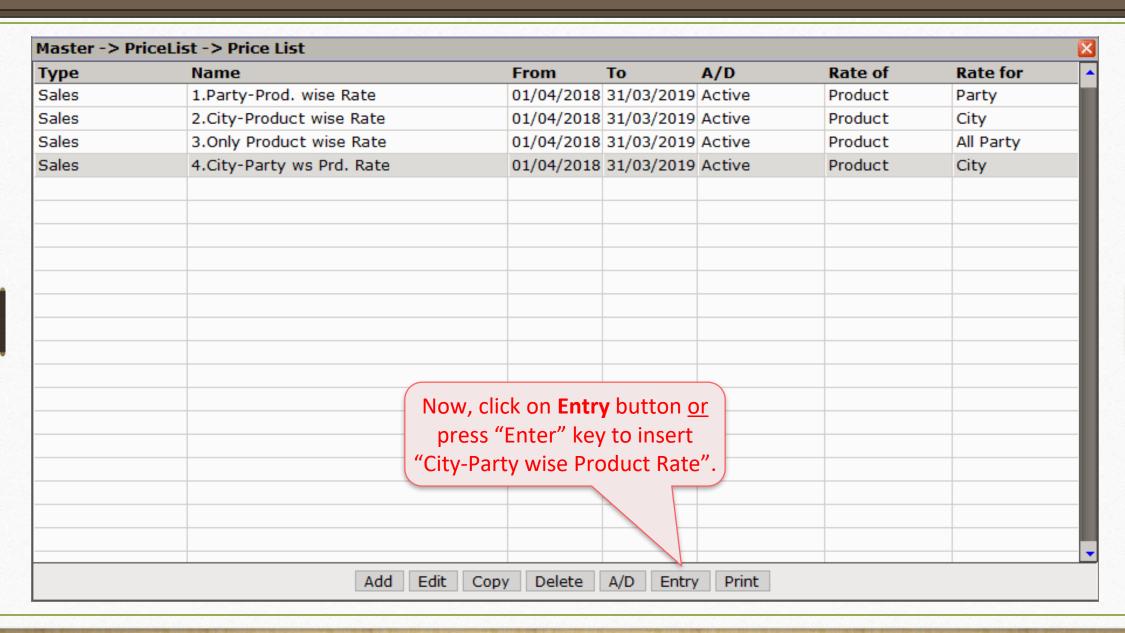


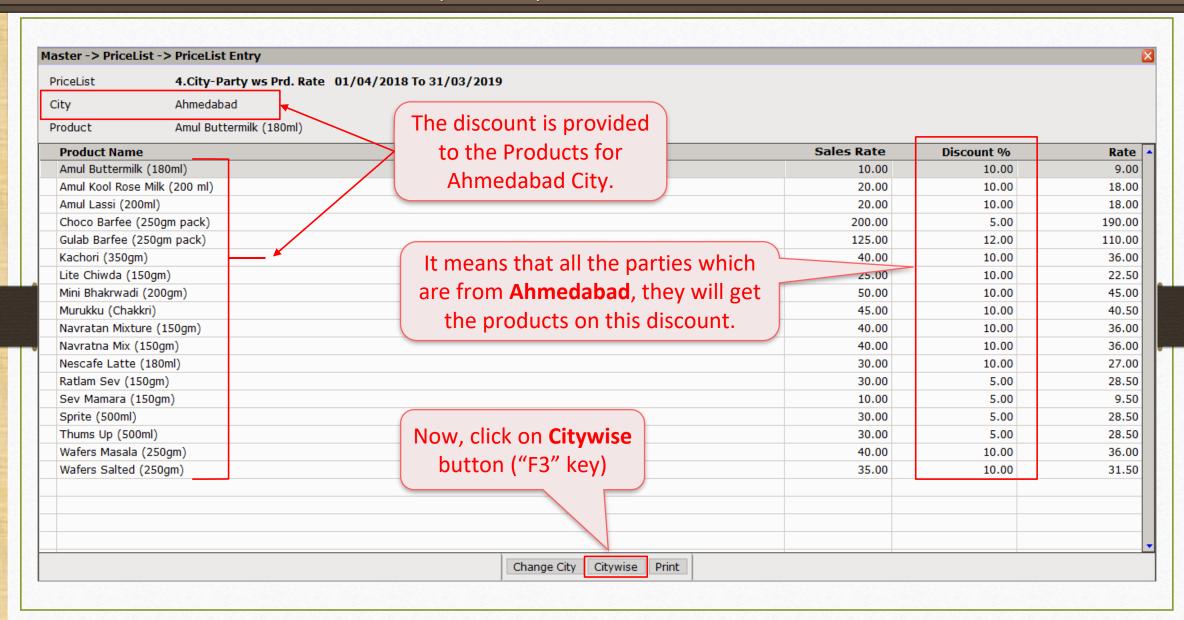


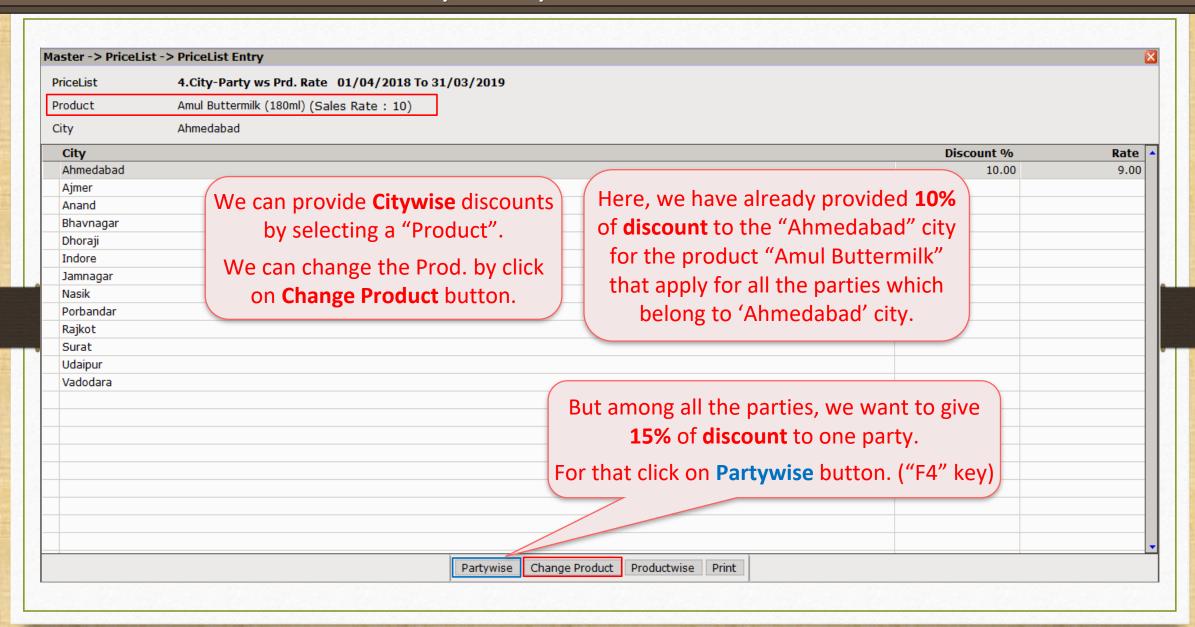




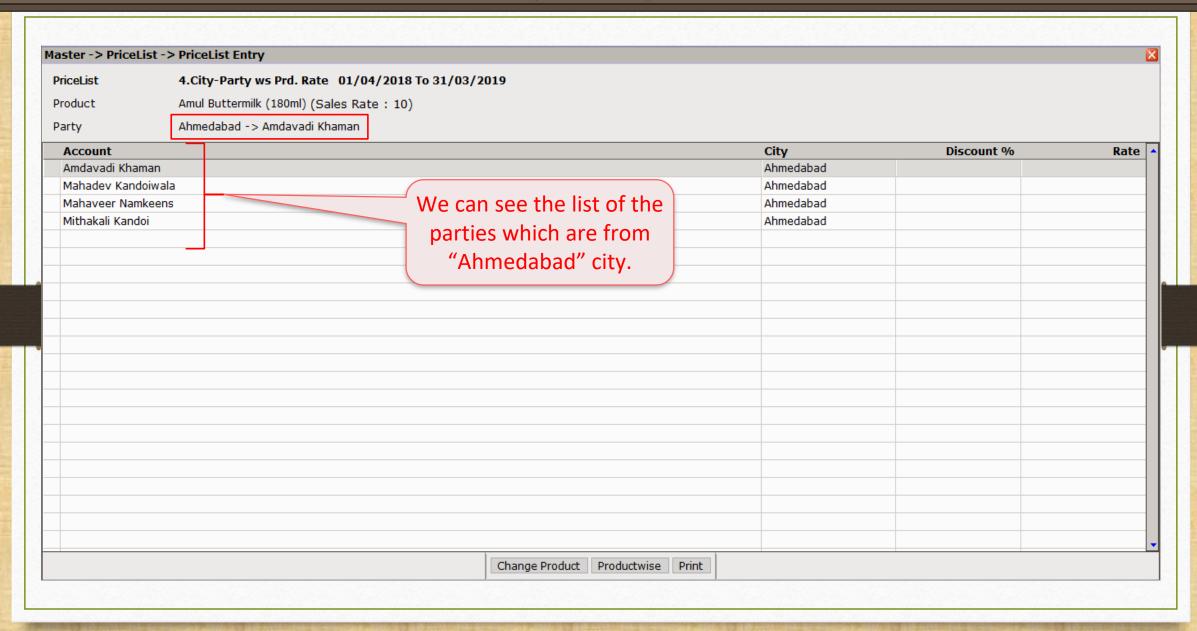
Price List



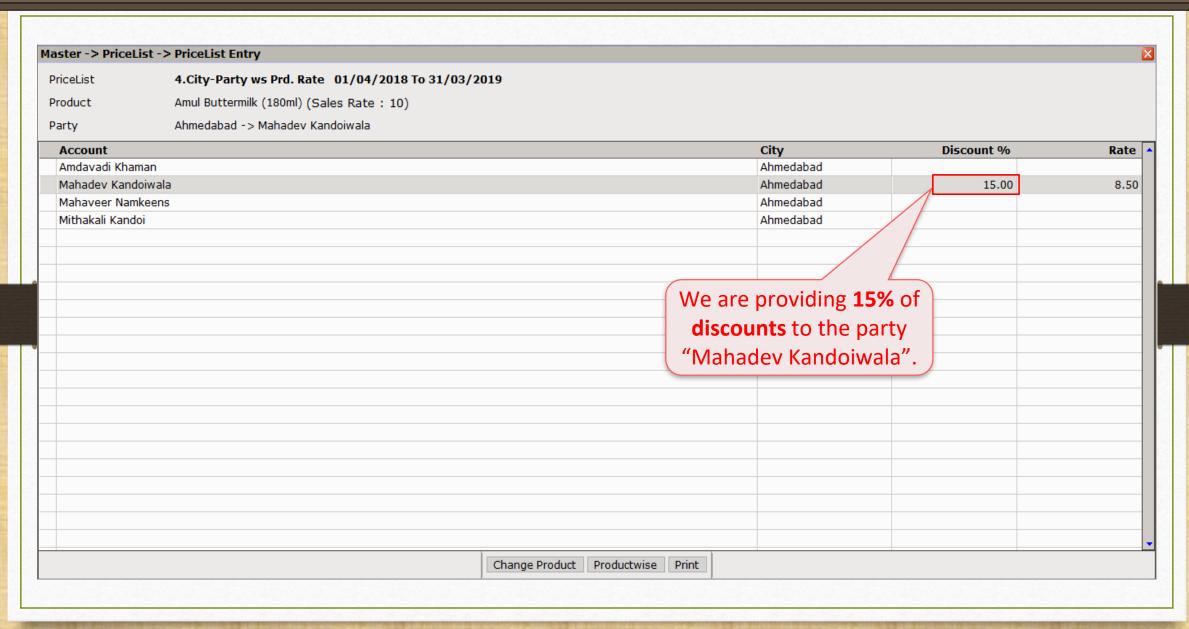


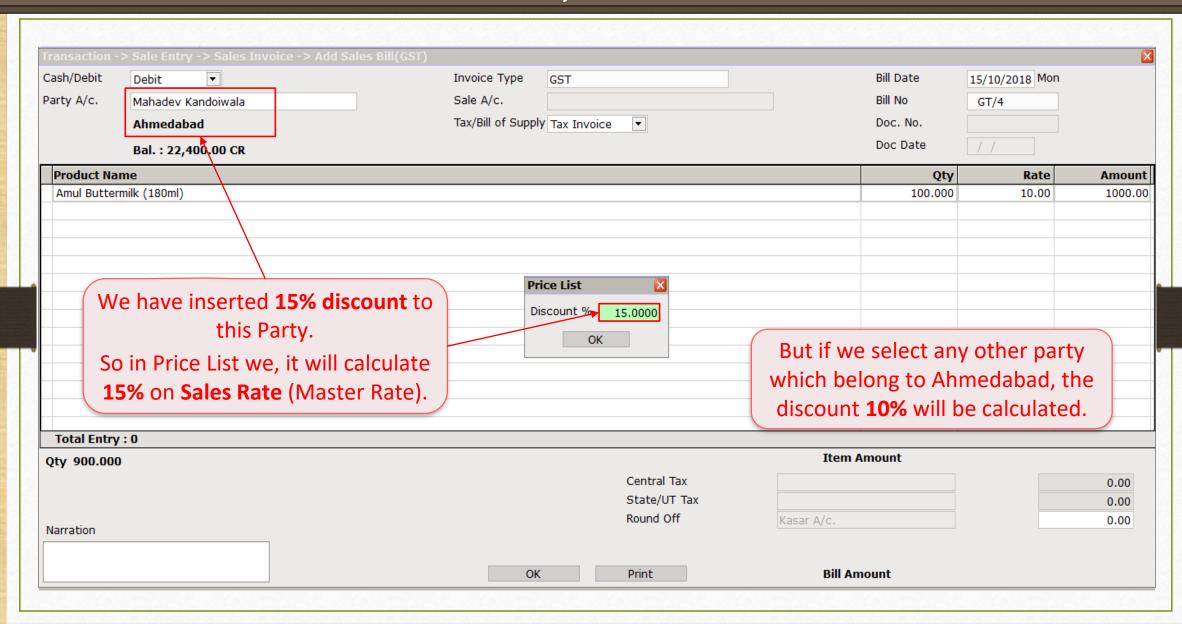


City -> Partywise



City → Partywise





- Ex.:5 Group-Category wise Rate: (Multi Level)
 - In this case, we can insert Product Rates Group wise and Category wise.

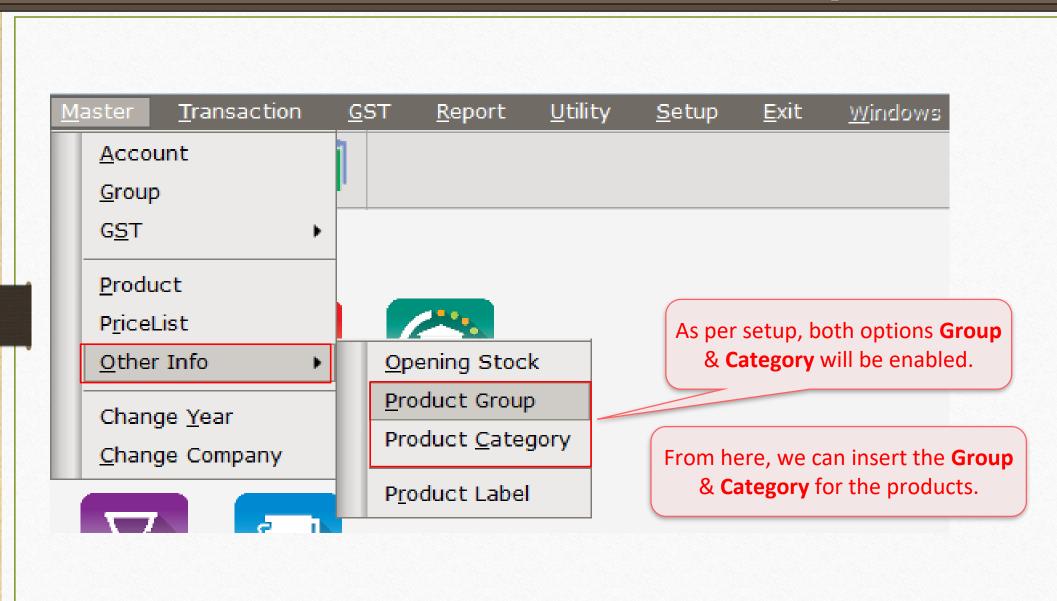
 i.e. Thumps up cold drinks falls in "Soft Drinks" category which is in "Beverage" Group.
 - The Group can have more than one category and the Products can fall in different Categories. This type of price list will be useful where the products fall in Group-Category wise.

Ex. Retails Stores (Malls/Marts), Auto-Mobile Spare parts etc.

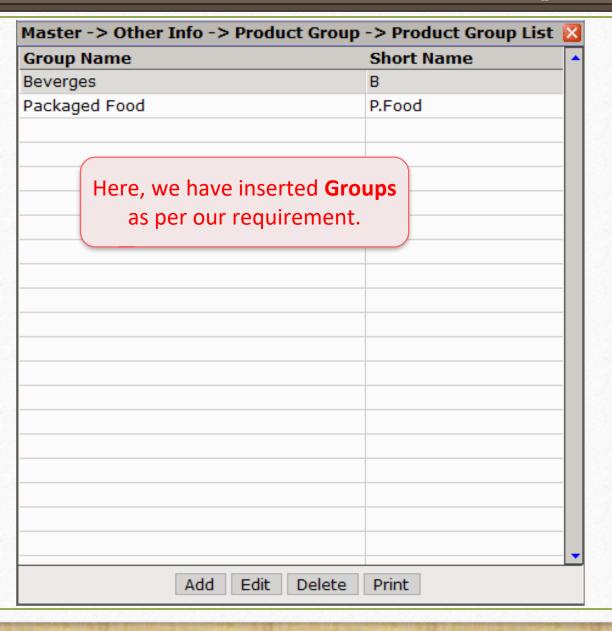
Let see how to create a price list for Group-Category wise Rate?

Setup → Company Setup → Master Setup

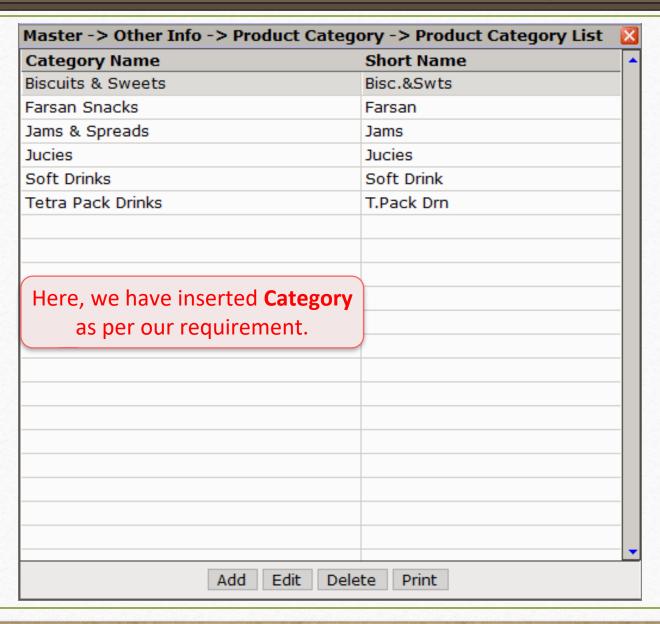
togory	Description	Value
Category	Accounts	value
General Setup	Account Popup Type	
Advance Setup	Account Popup Detail	
Advance Modules	Account Search on Alias	None
Master Setup	Proper Case In Master Entry	Yes
•	Proper Case In Address Entry	Yes
GST Setup	Products	
IDS/TCS Setup	Product Popup Type	
Report Setup	Product Popup Detail	
PriceList Setup	Product Search On Alias	None
	Product Group Required	Yes
	Product Category Required	Yes
	Ask Quantity Effect in Product	No
	Ask stock a/c. in Product	No
	Itemwise Expense Required	No
	Proper Case In Master Entry	
	Stock Report Decimal Point For Unit-1	First, we need to select Yes to
	Decimal Point For Unit-1 Decimal Point For Rate	
	Decimal Point For Rate	"Group" & "Category" options.

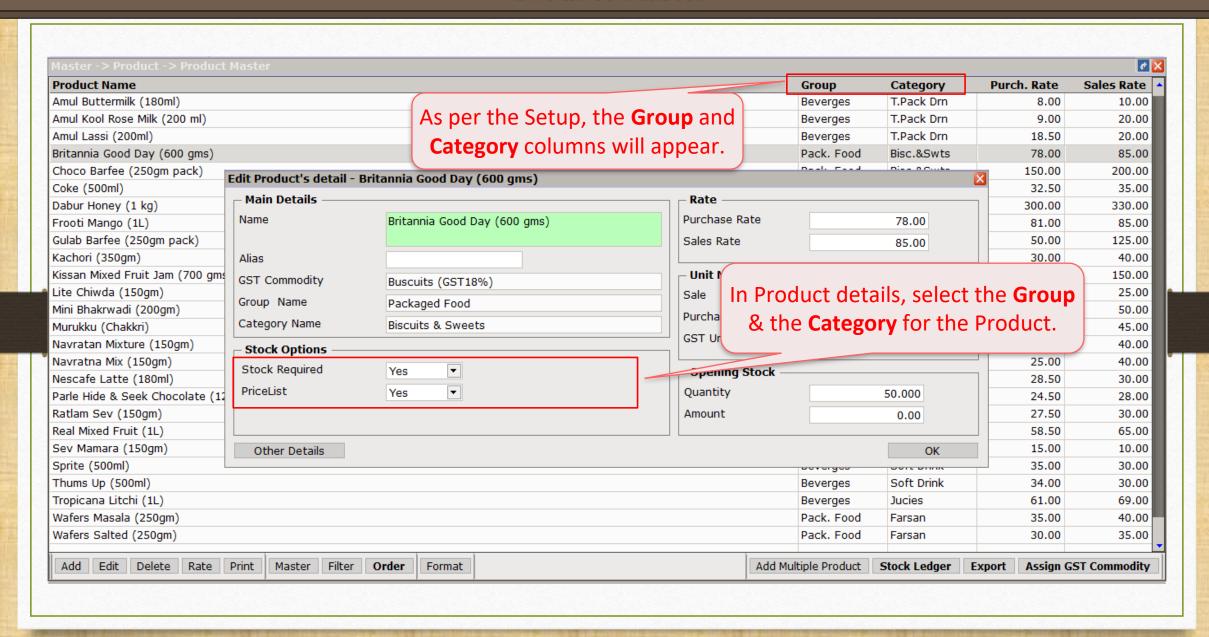


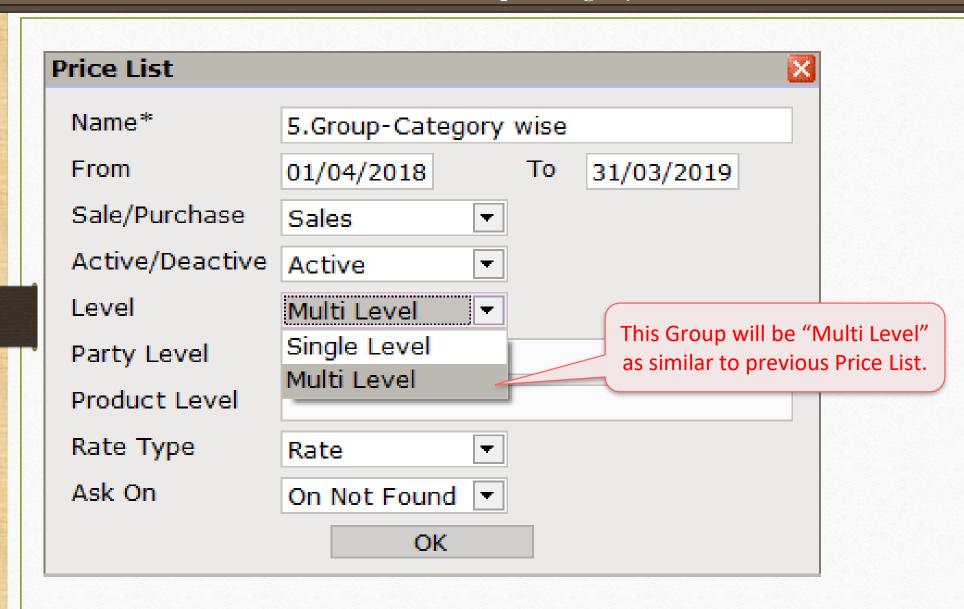
Master \rightarrow Other Info \rightarrow Product Group

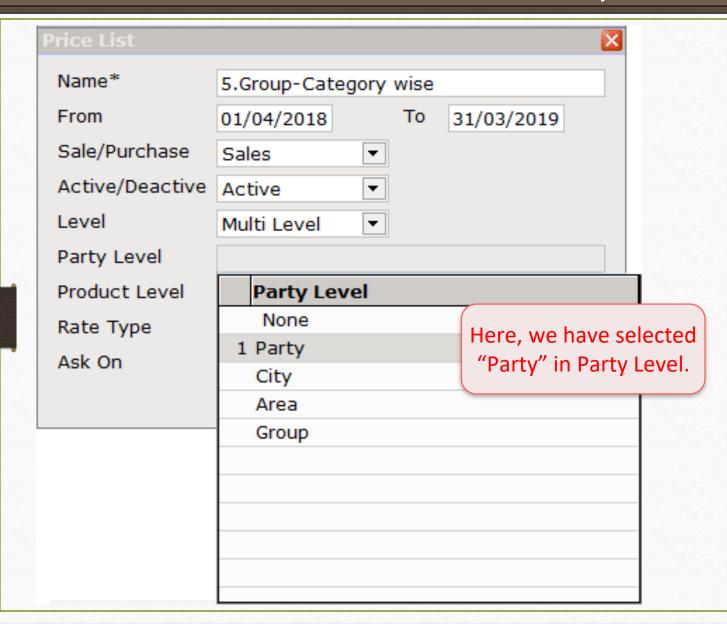


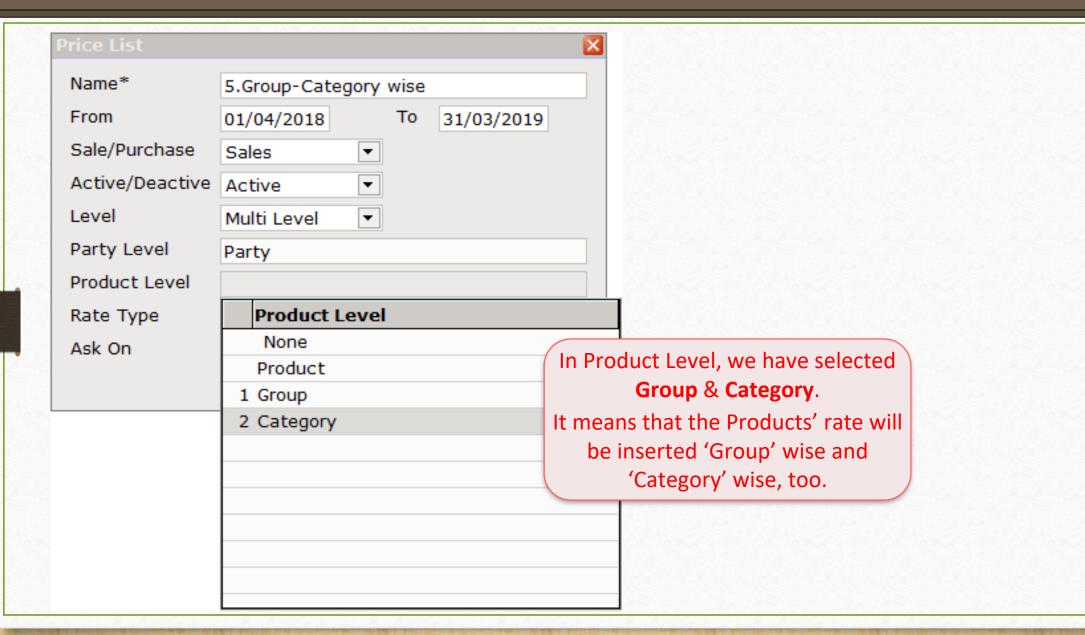
\underline{M} aster $\rightarrow \underline{O}$ ther Info \rightarrow Product \underline{C} ategory

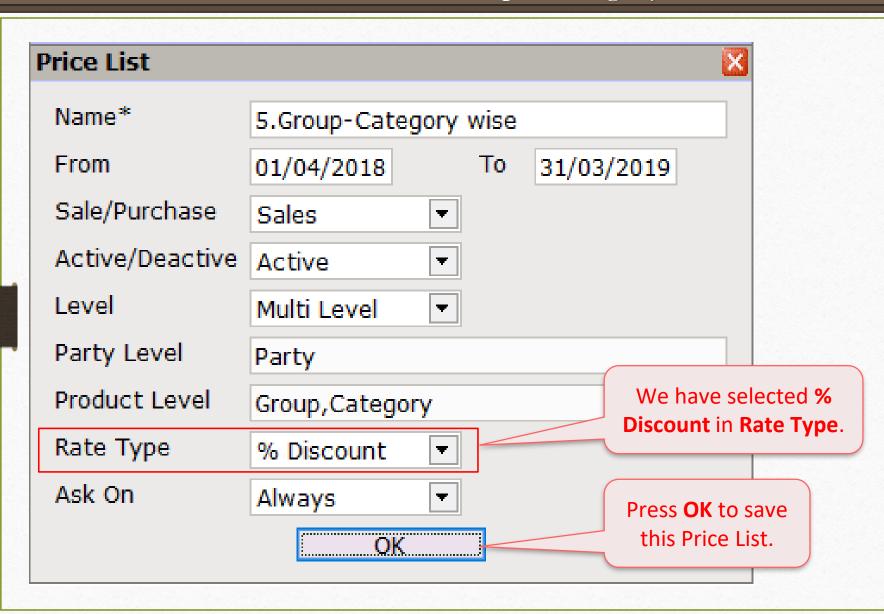




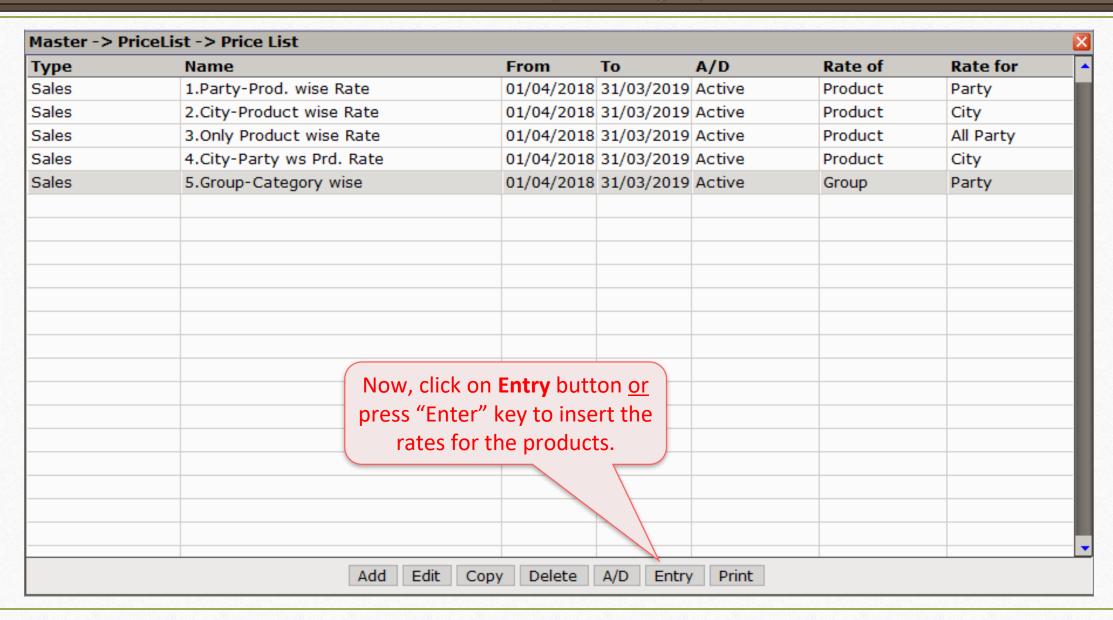




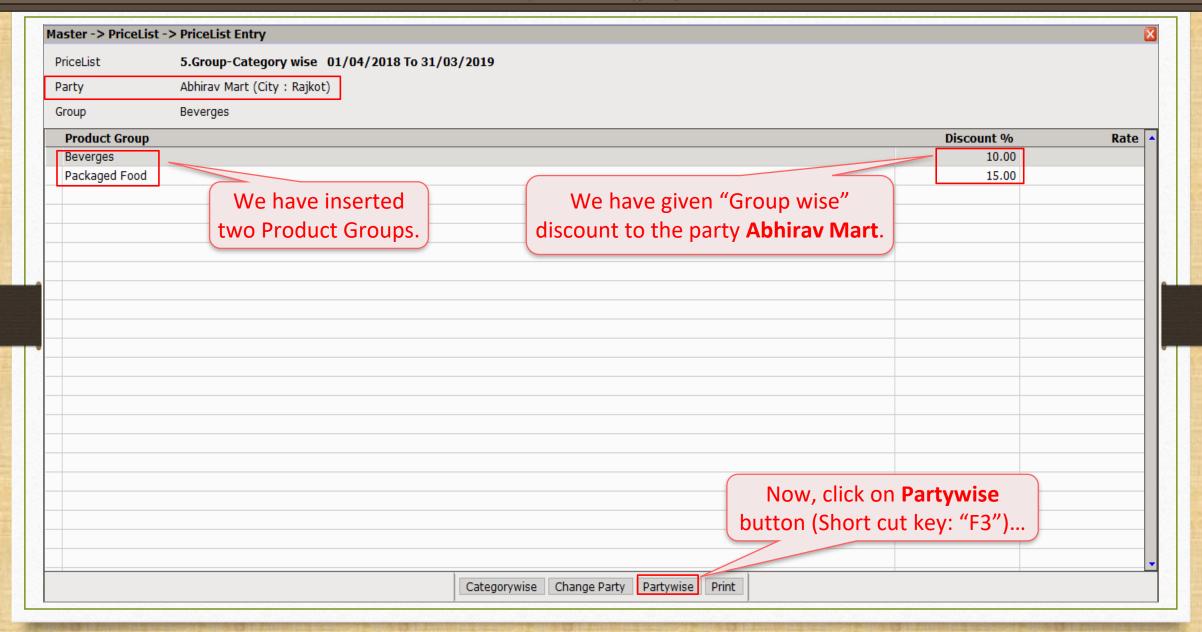




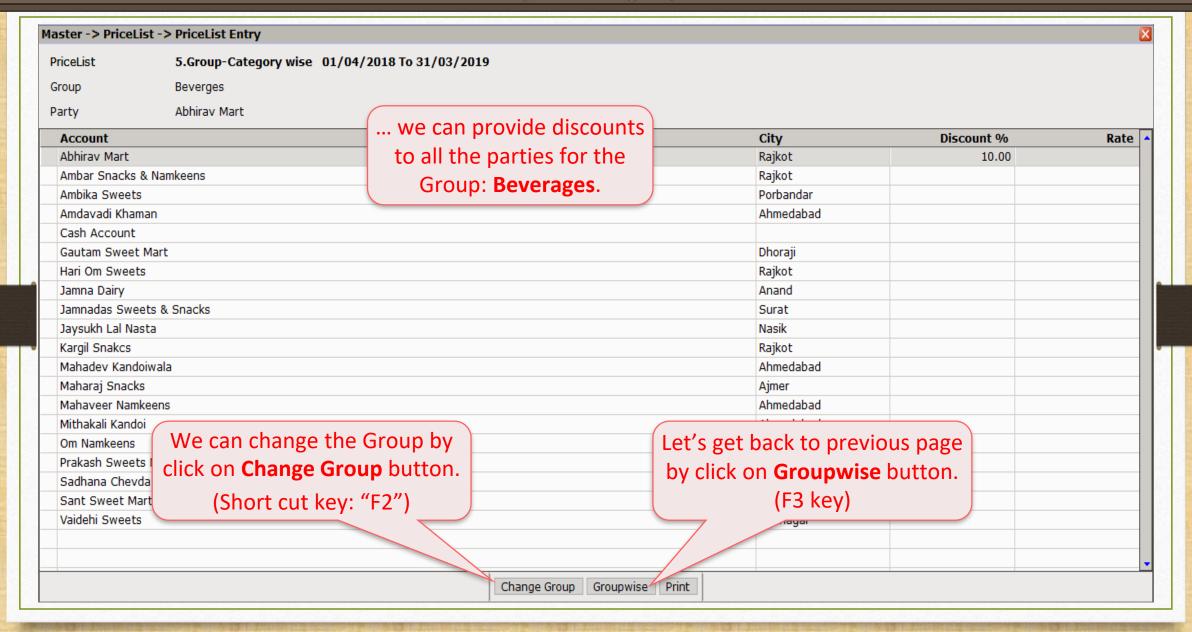
Price List: "Group – Category wise"



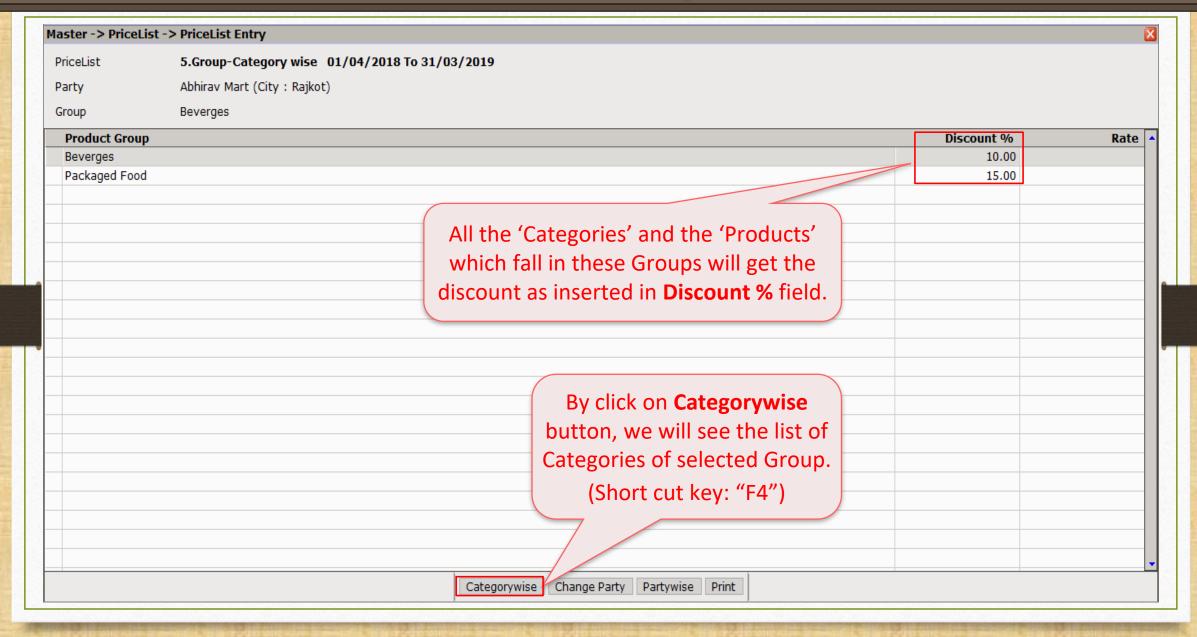
Group – Category wise



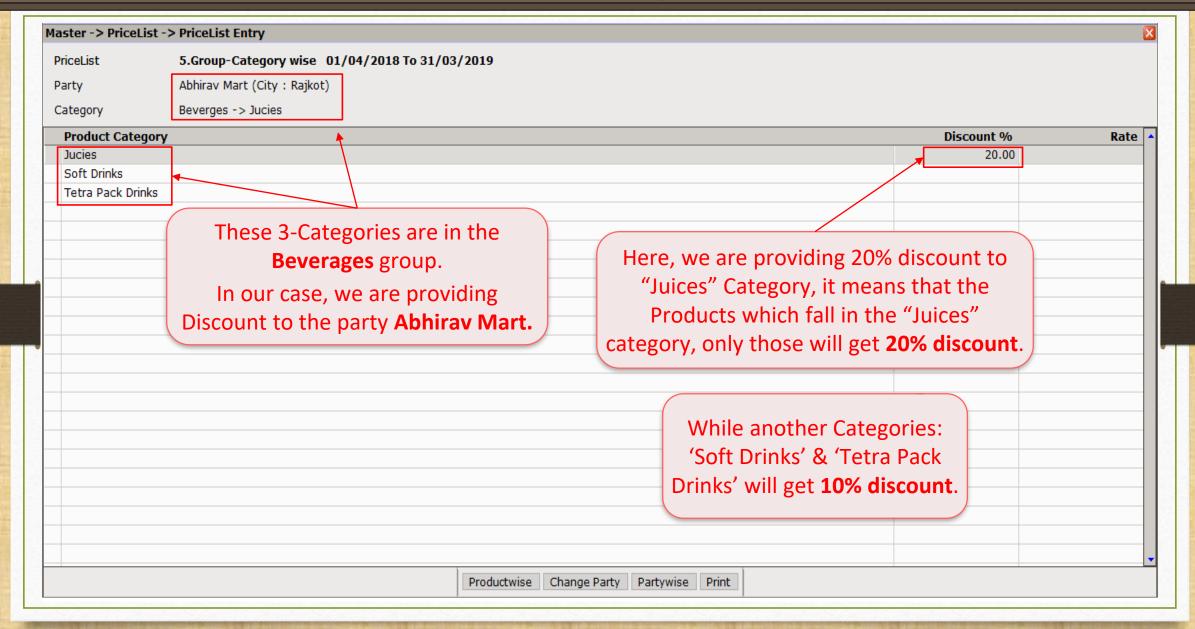
Group – Category wise



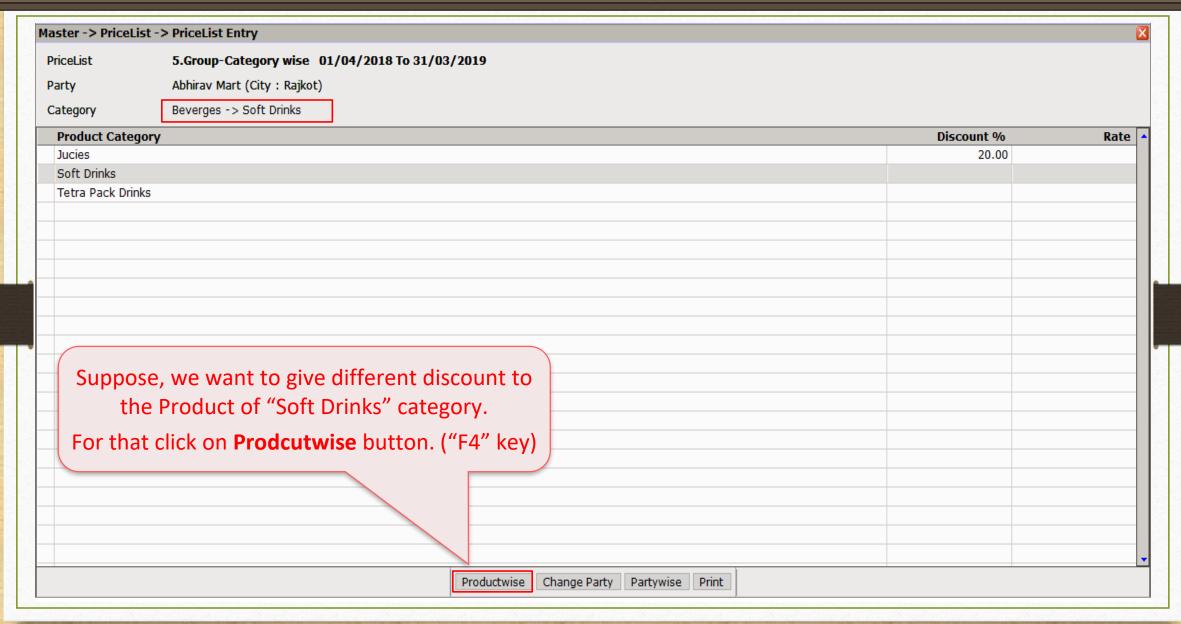
Product Group

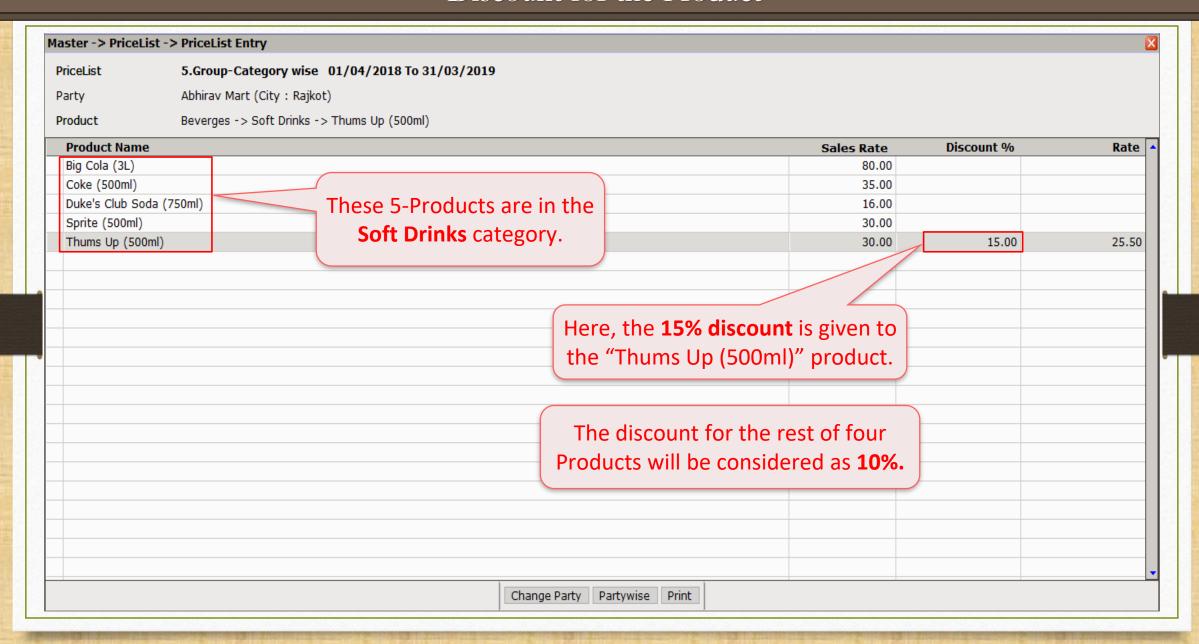


Product Category

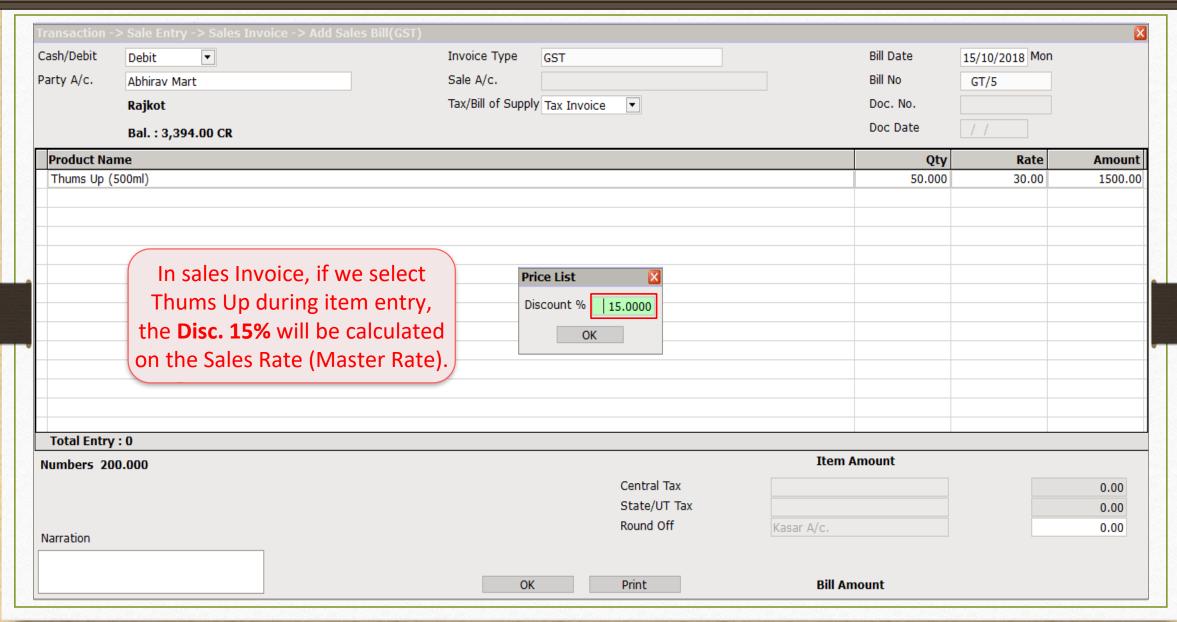


Product Category

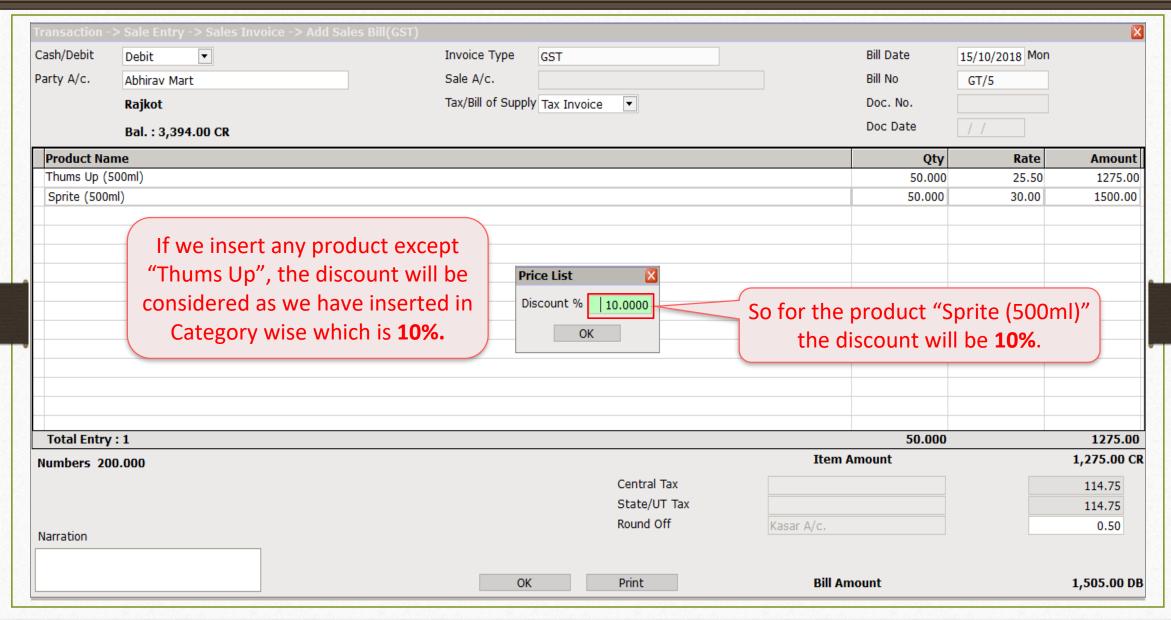




<u>Transaction</u> \rightarrow <u>Sales Entry</u> \rightarrow Sales <u>Invoice</u>



<u>Transaction</u> \rightarrow <u>Sales Entry</u> \rightarrow Sales <u>Invoice</u>



Price List examples

